



MARK  **STREET**
REALTOR®

2019 Stats

A YEAR IN REVIEW

JAN 1 TO DEC 31

2019 (JAN TO DEC 31 REVIEW) CITY OF GRANDE PRAIRIE

ALL RESIDENTIAL TYPES

Pre-Owned market – comparing to new

1. **VOLUMES OF SALES (JAN TO DEC 31)**
What Sold. Where it Sold – Comparing w/ Prior Years
2. **INVENTORY / CONSUMPTION (JAN TO DEC 31)**
Inventory, and 3 methods of determining how quickly houses are selling
3. **VALUE OF SALES**
Compared to previous years
4. **DISCOUNT FROM LIST**
Negotiation room on listings

2019 (JAN TO DEC 31 REVIEW) CITY OF GRANDE PRAIRIE

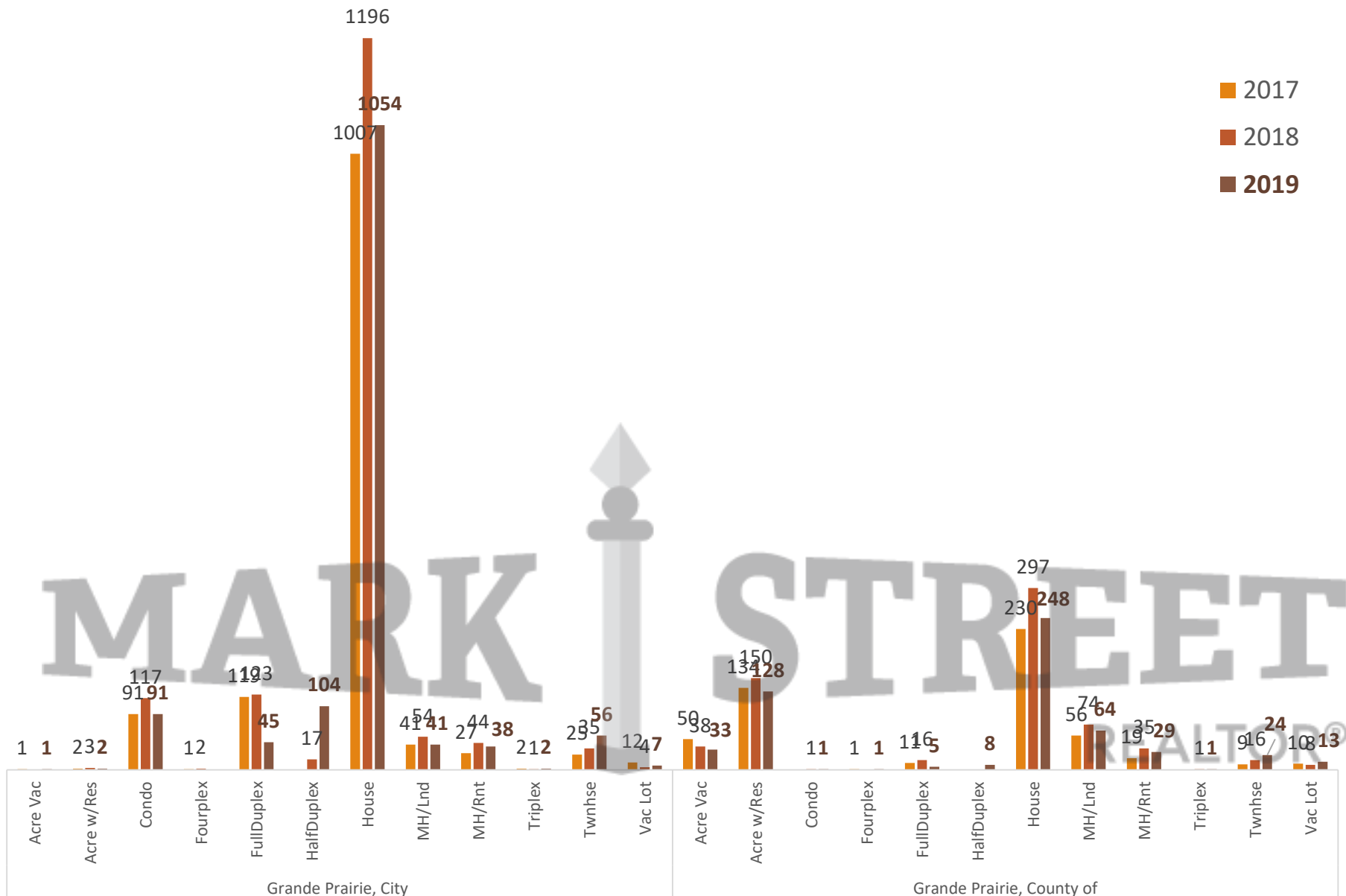
ALL RESIDENTIAL TYPES

Pre-Owned market – comparing to new

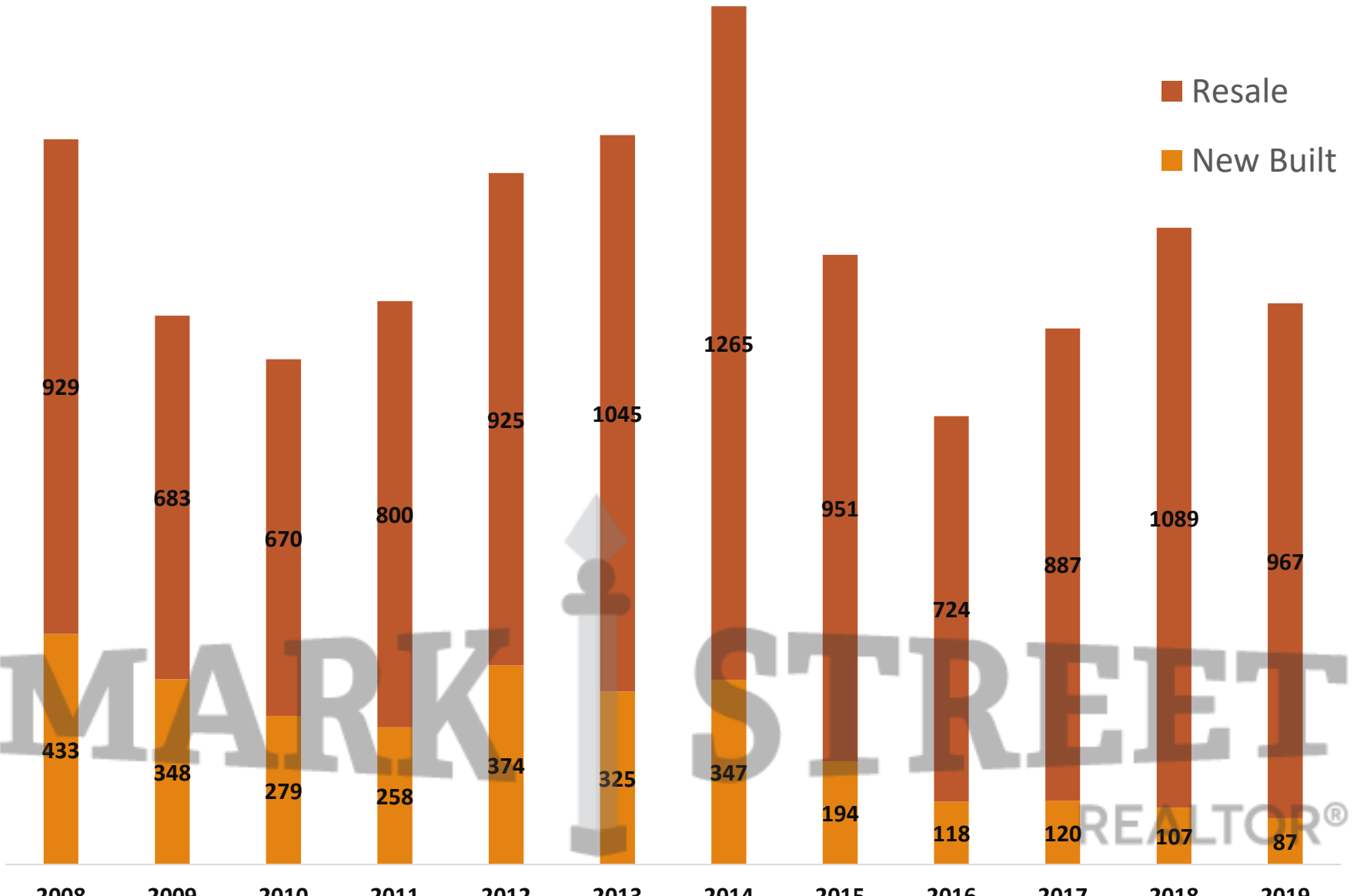
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2019, JAN TO DEC 31 VOLUME OF **RESIDENTIAL SALES** IN GP & THE COUNTY (NEW & RESALE COMBINED)

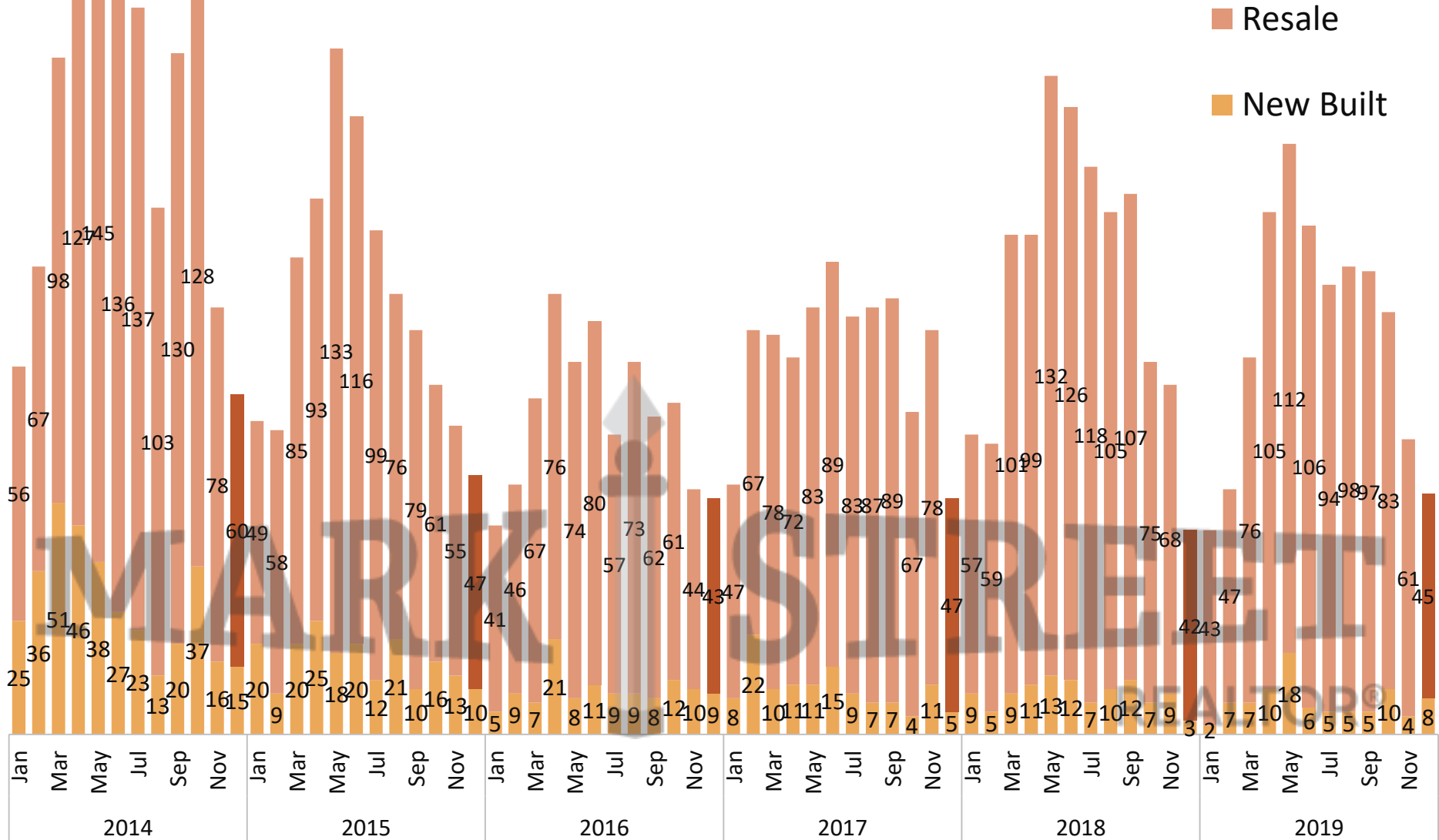
■ 2017
■ 2018
■ 2019



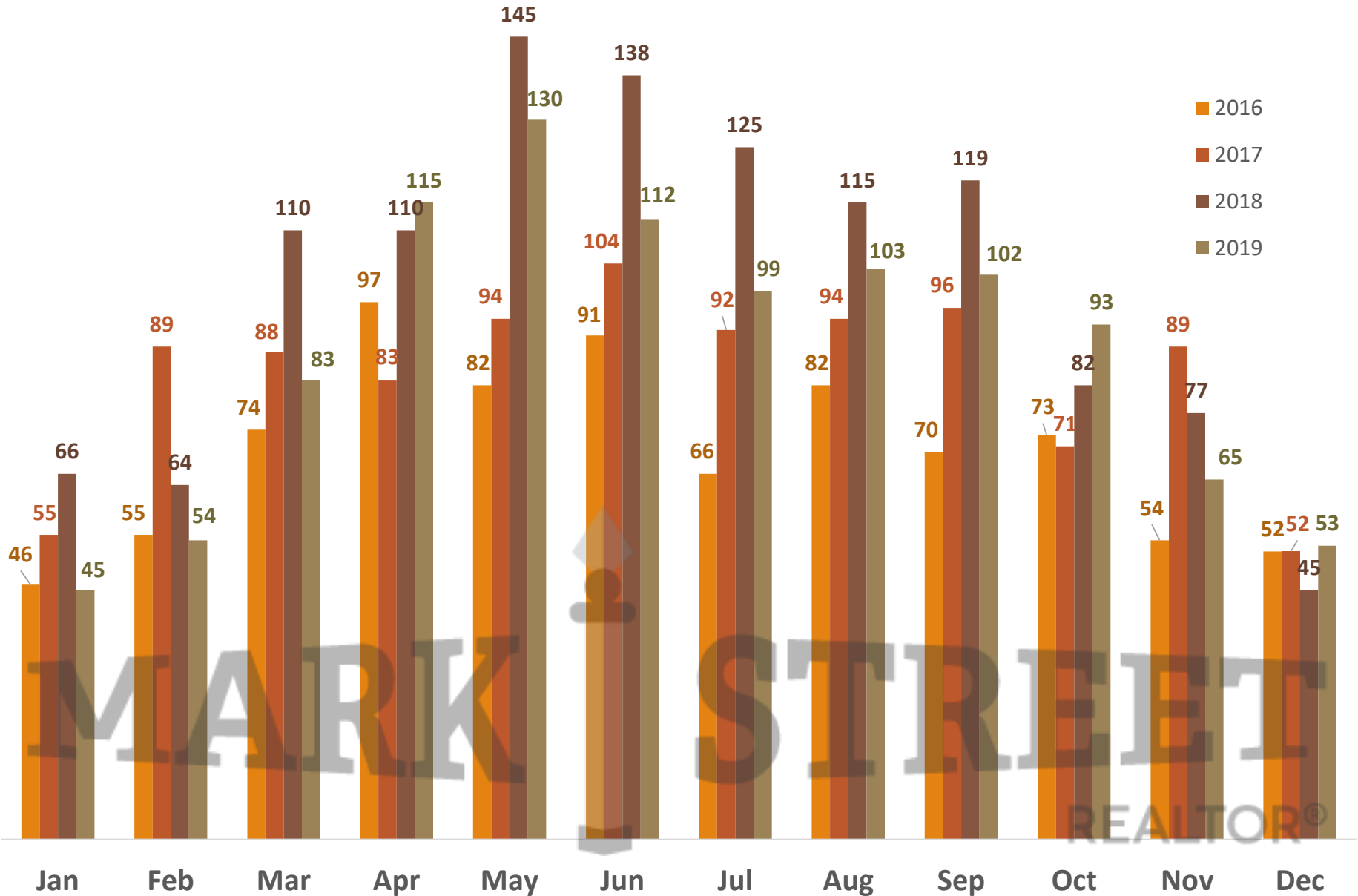
2008 TO 2019 JAN 1 TO DEC 31 HOUSE SALES IN GP (NEW & RESALE)



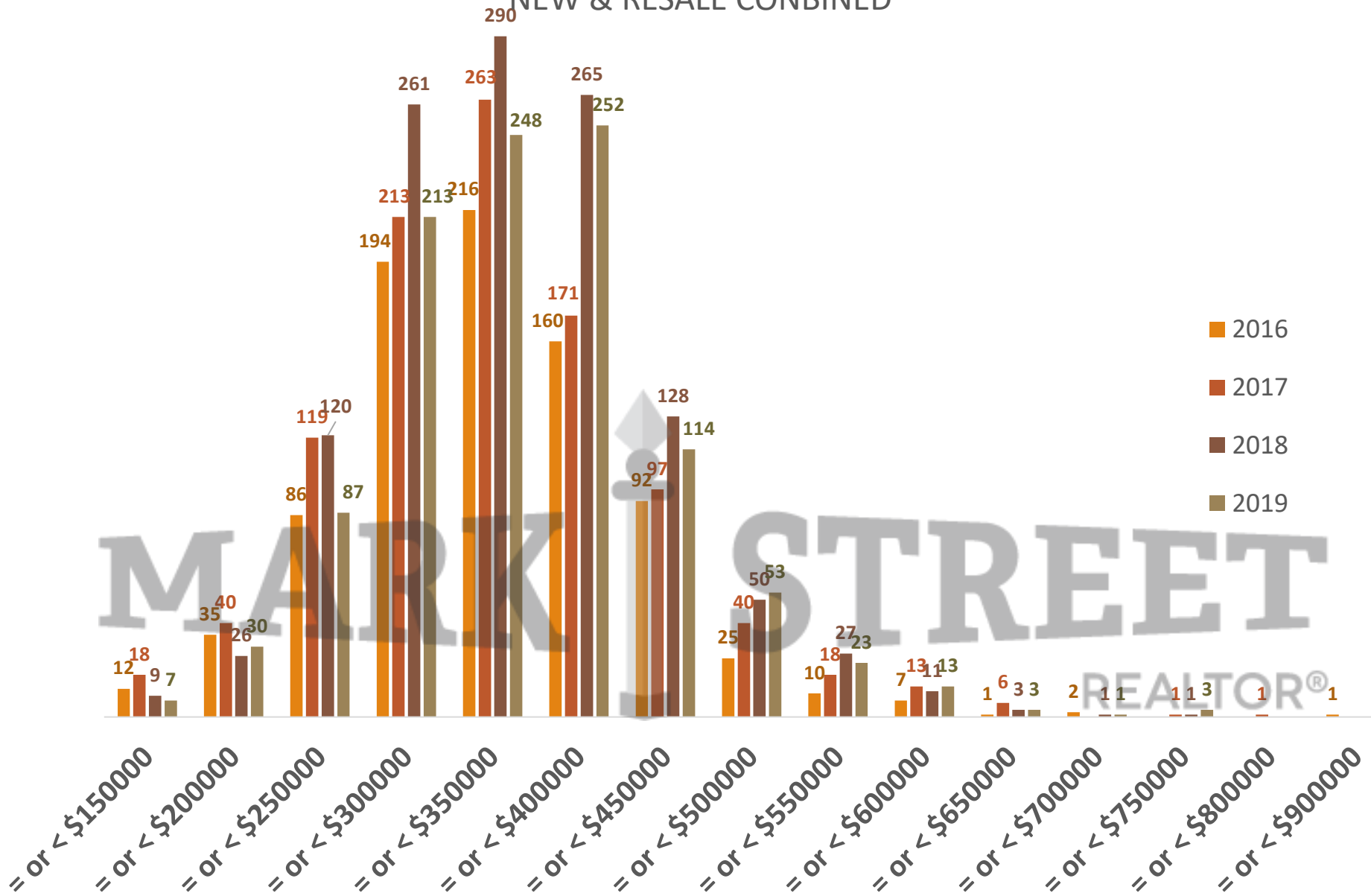
VOLUME OF HOUSE SALES IN GRANDE PRAIRIE OVER THE LAST 5 YEARS



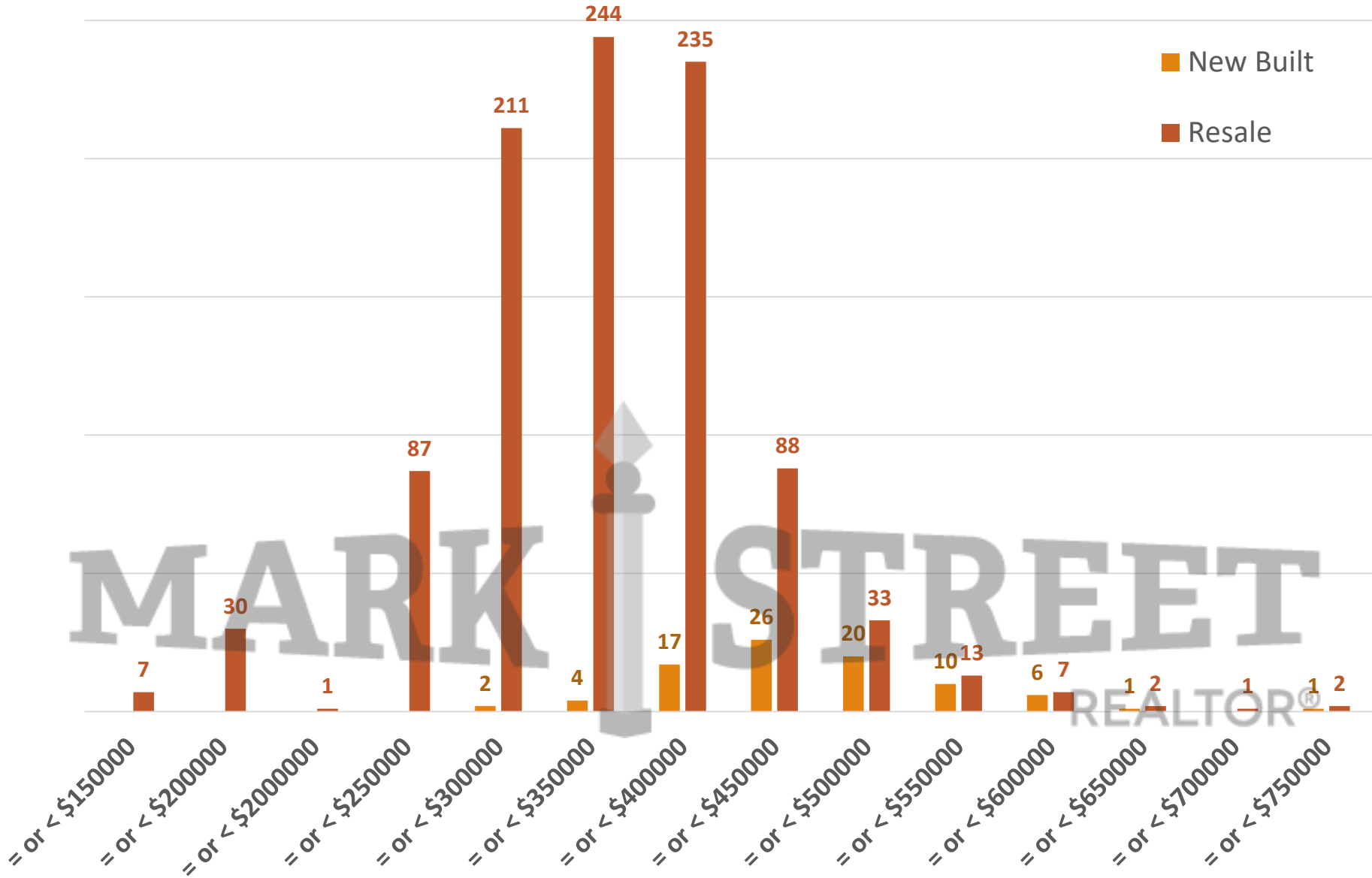
2019 & LAST 3 YR VOLUME COMPS. OF MONTHLY HOUSE SALES IN GP
UP TO DEC 31 - NEW & RESALE COMBINED



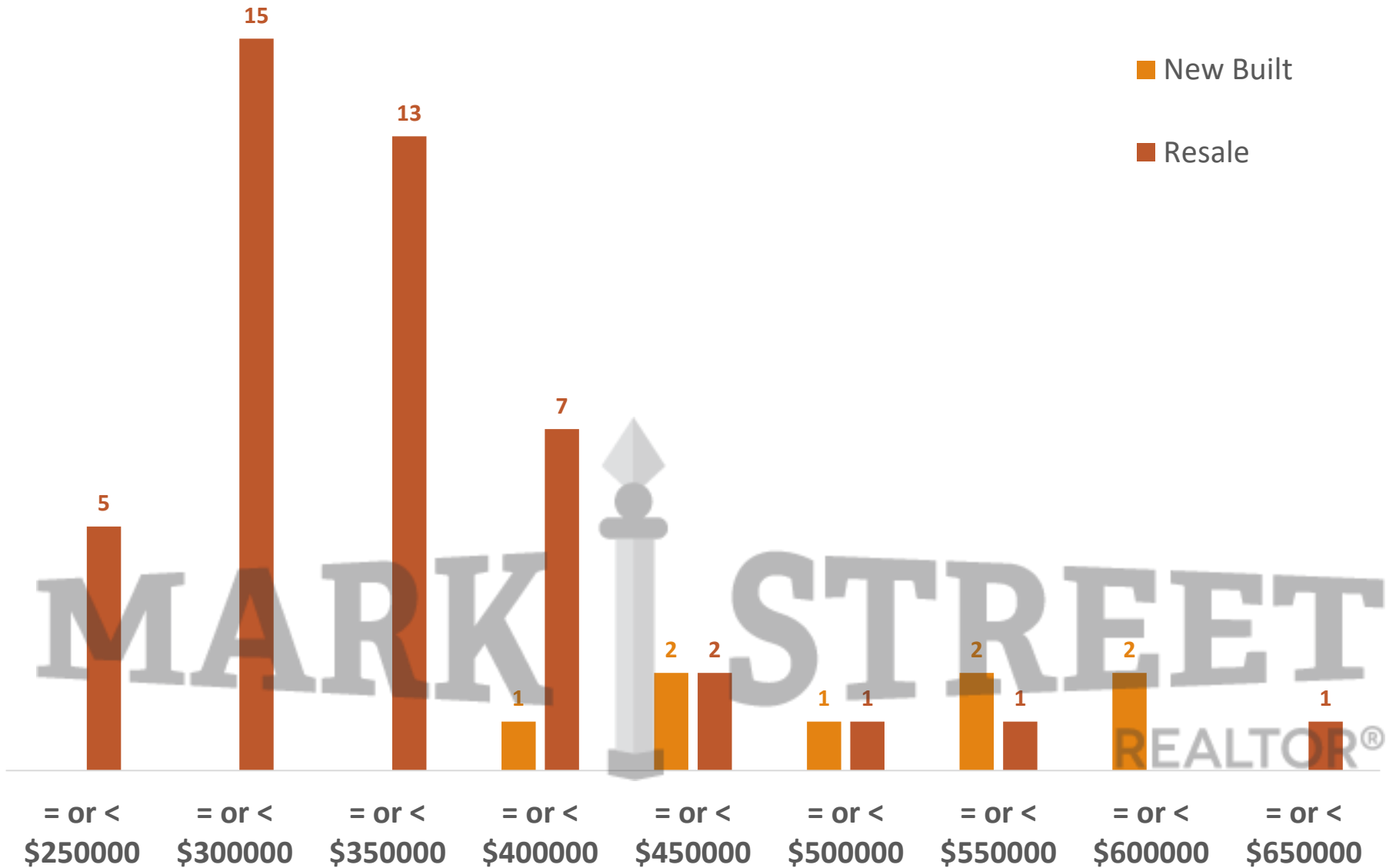
2019 YEAR OVER YEAR VOLUME COMPS. OF **HOUSE SALES** IN EACH \$50K
 PRICE POINT IN GP UP TO DEC 31
 NEW & RESALE COMBINED



JAN to DEC 31, 2019 HOUSE SALES IN EACH 50K PRICE CATEGORY GP. NEW & RESALE



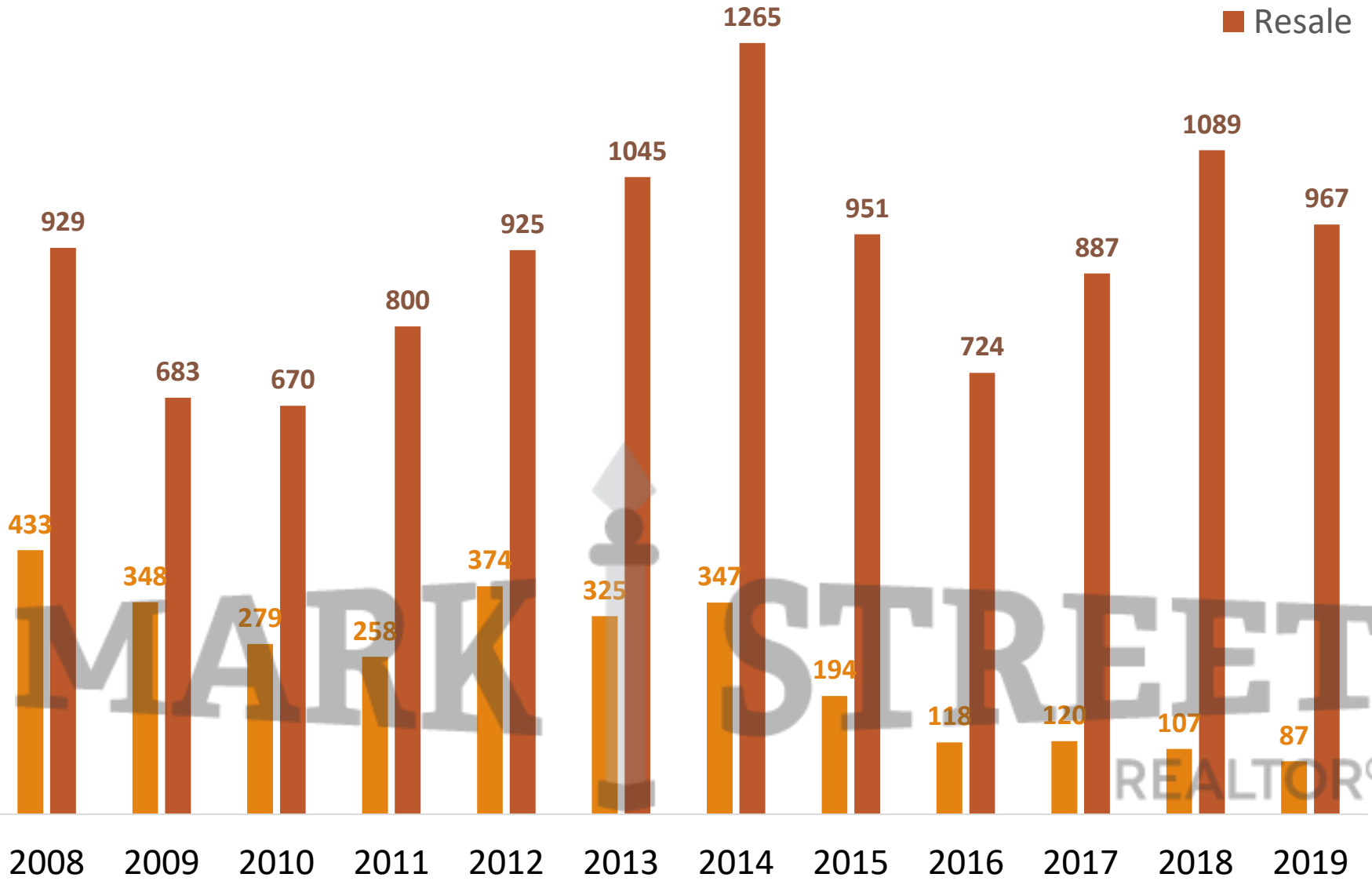
JUST DEC, 2019 HOUSE SALES IN EACH 50K PRICE CATEGORY GP. NEW & RESALE



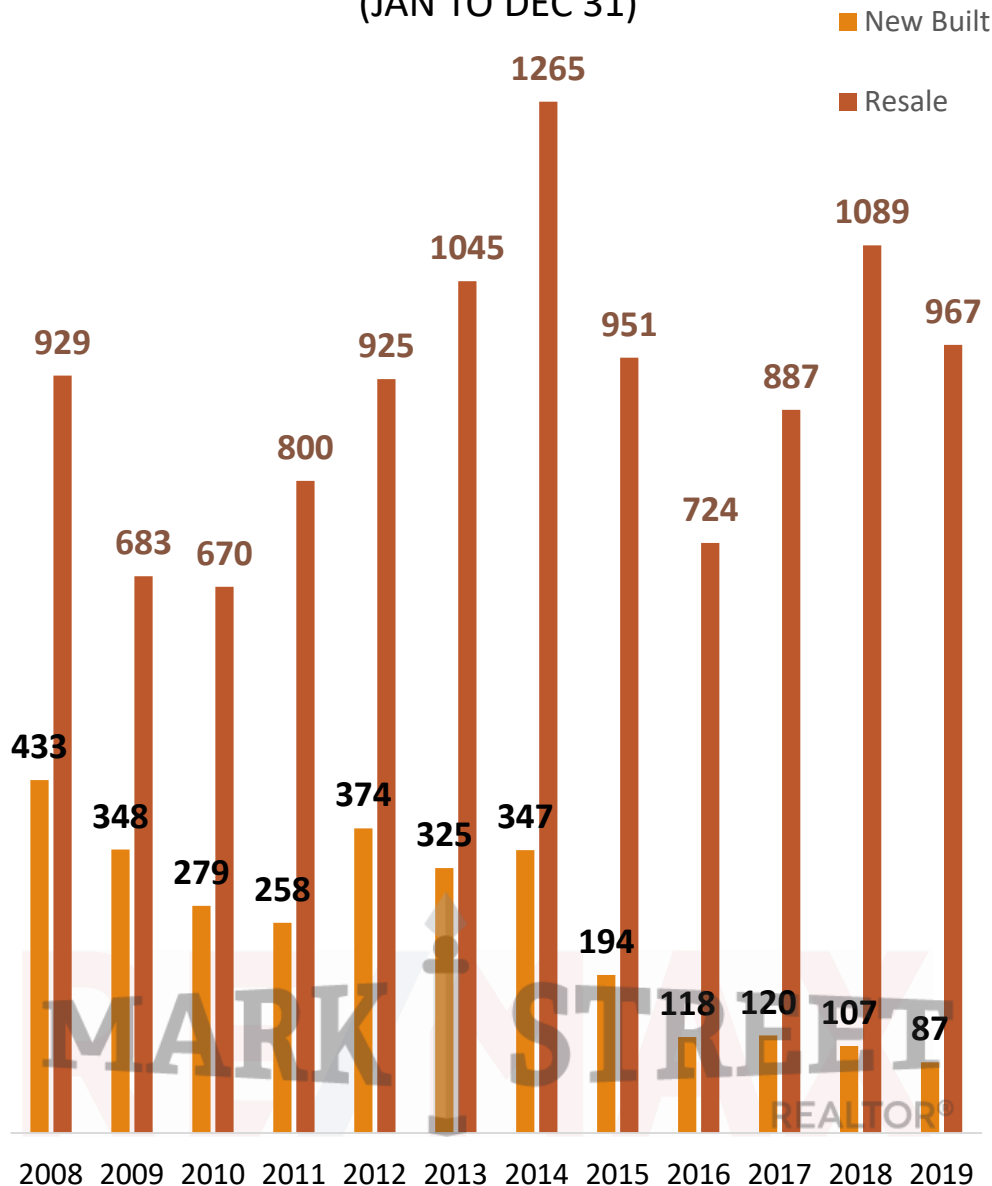
NUMBER OF NEW RESALE AND NEW-BUILT HOUSES SOLD IN THE CITY OF GP PER YEAR (JAN TO DEC 31)

■ New Built

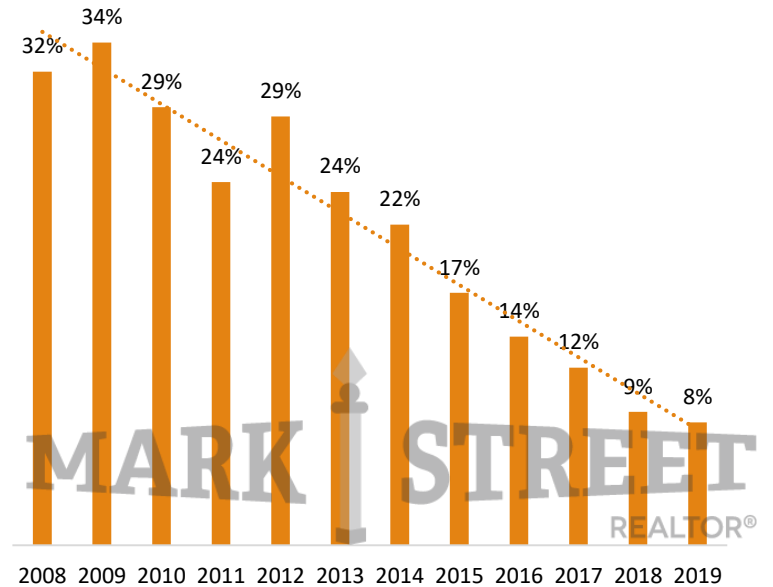
■ Resale



NUMBER OF NEW RESALE AND NEW-BUILT HOUSES SOLD IN THE CITY OF GP PER YEAR (JAN TO DEC 31)

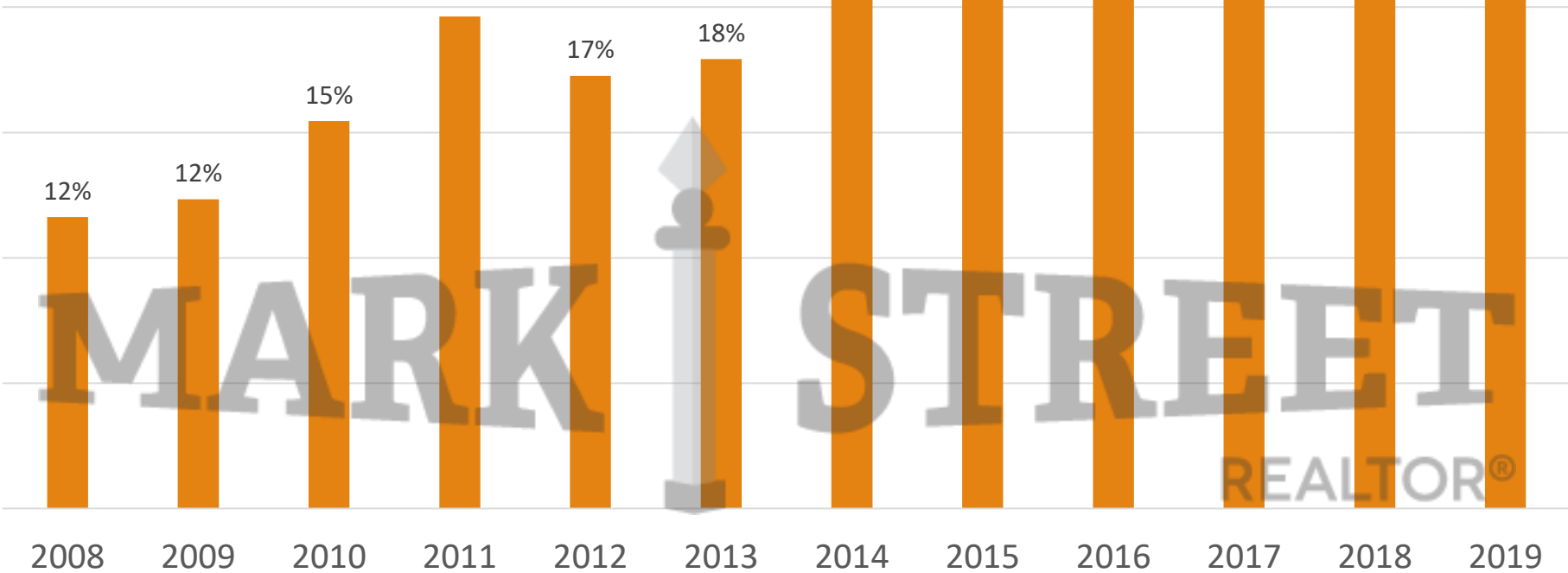
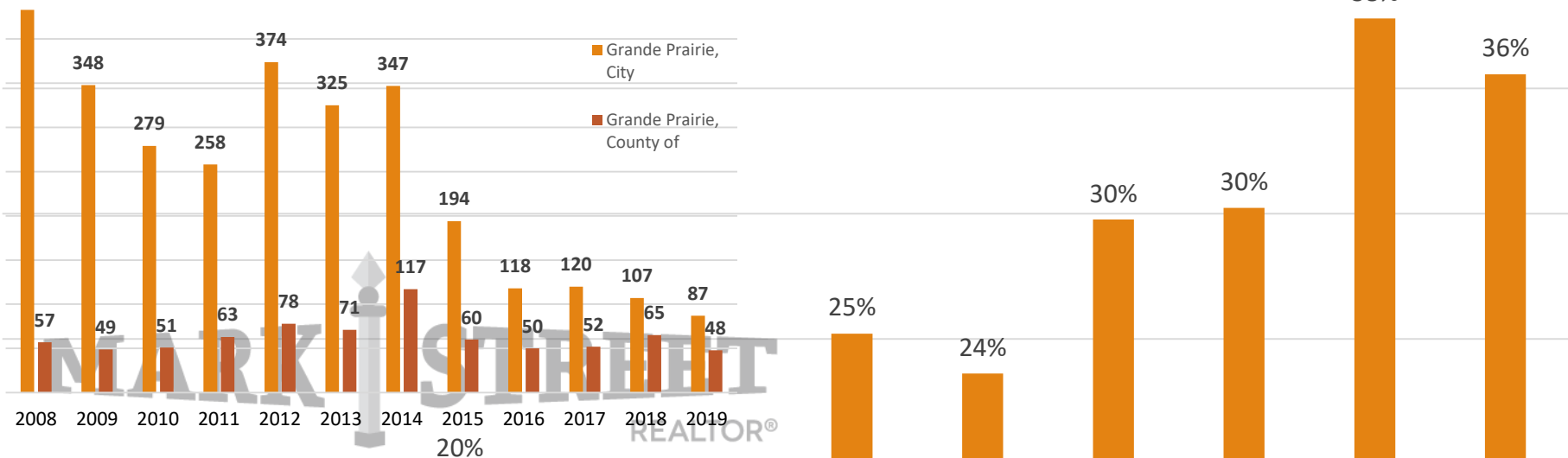


% OF TOTAL NUMBER OF HOUSES THAT SOLD IN GP THAT WERE BRAND NEW (JAN TO DEC 31)

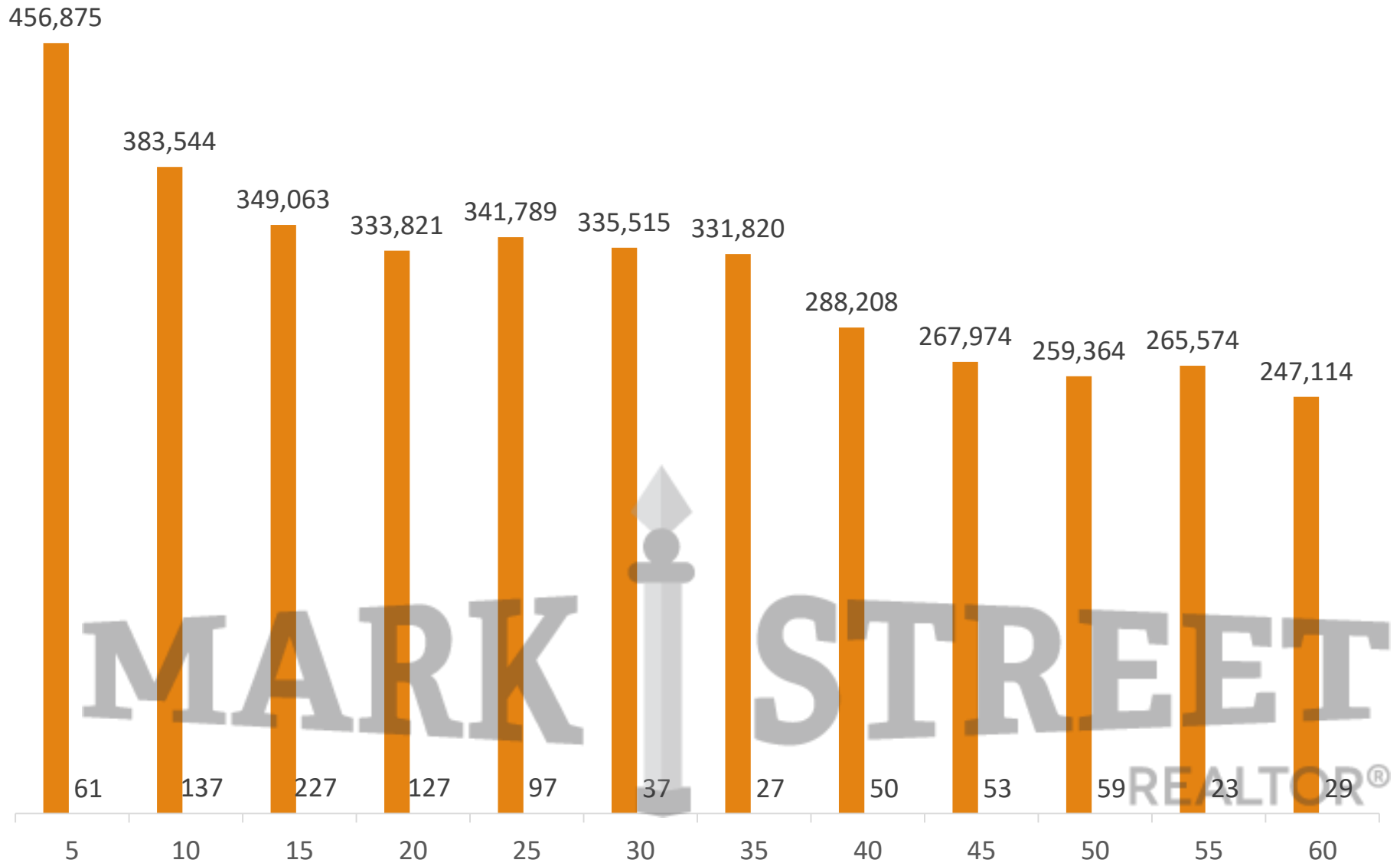


PERCENTAGE OF NEW HOUSES SOLD IN THE COUNTY OF GRANDE PRAIRIE (JAN TO DEC 31)

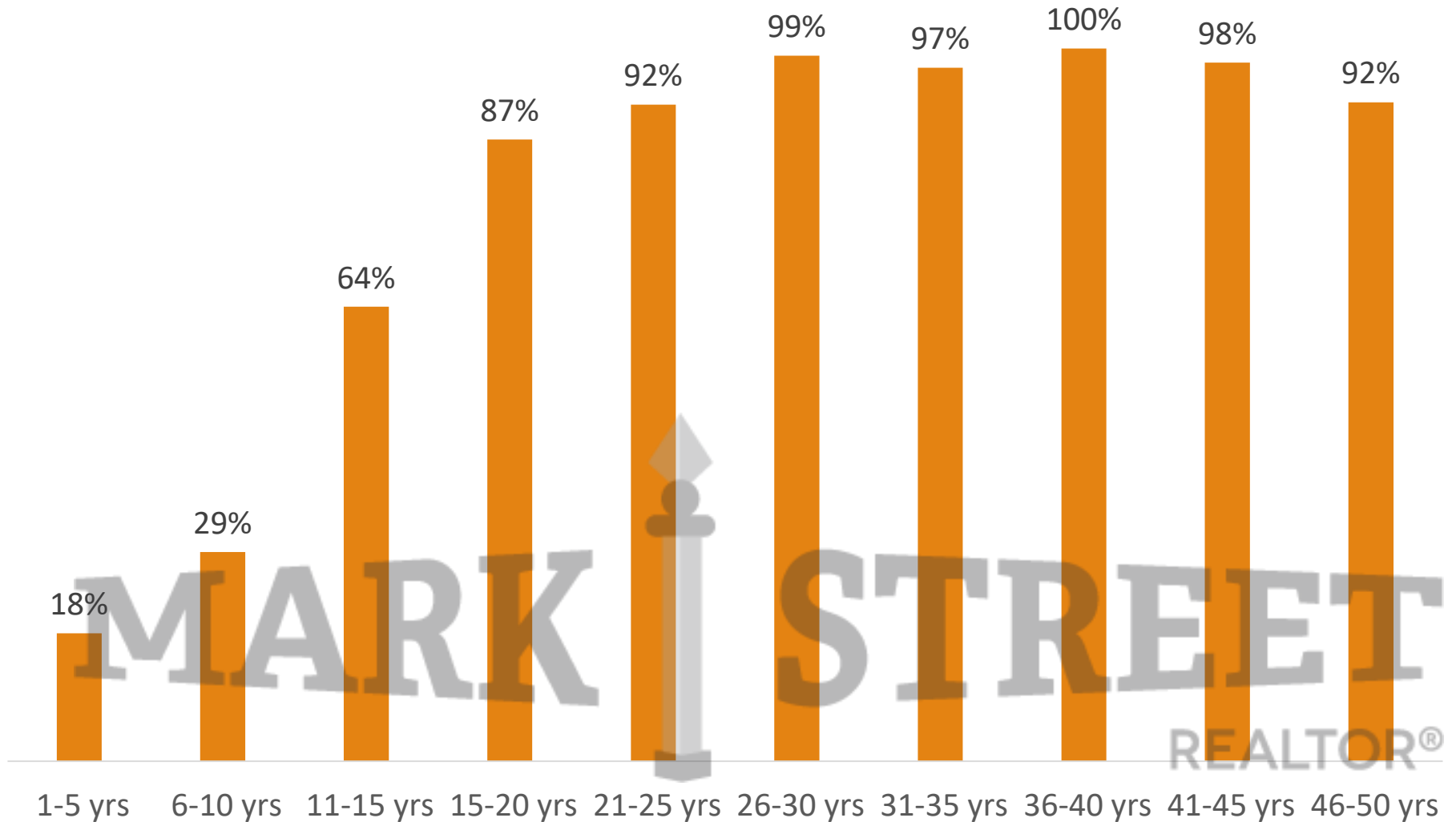
NUMBER OF NEW HOUSES SOLD IN THE CITY AND THE COUNTY OF GRANDE PRAIRIE BY YEAR (JAN TO DEC 31)



AVERAGE SELL PRICE FOR DIFFERENT AGES OF HOME IN GP IN 2019



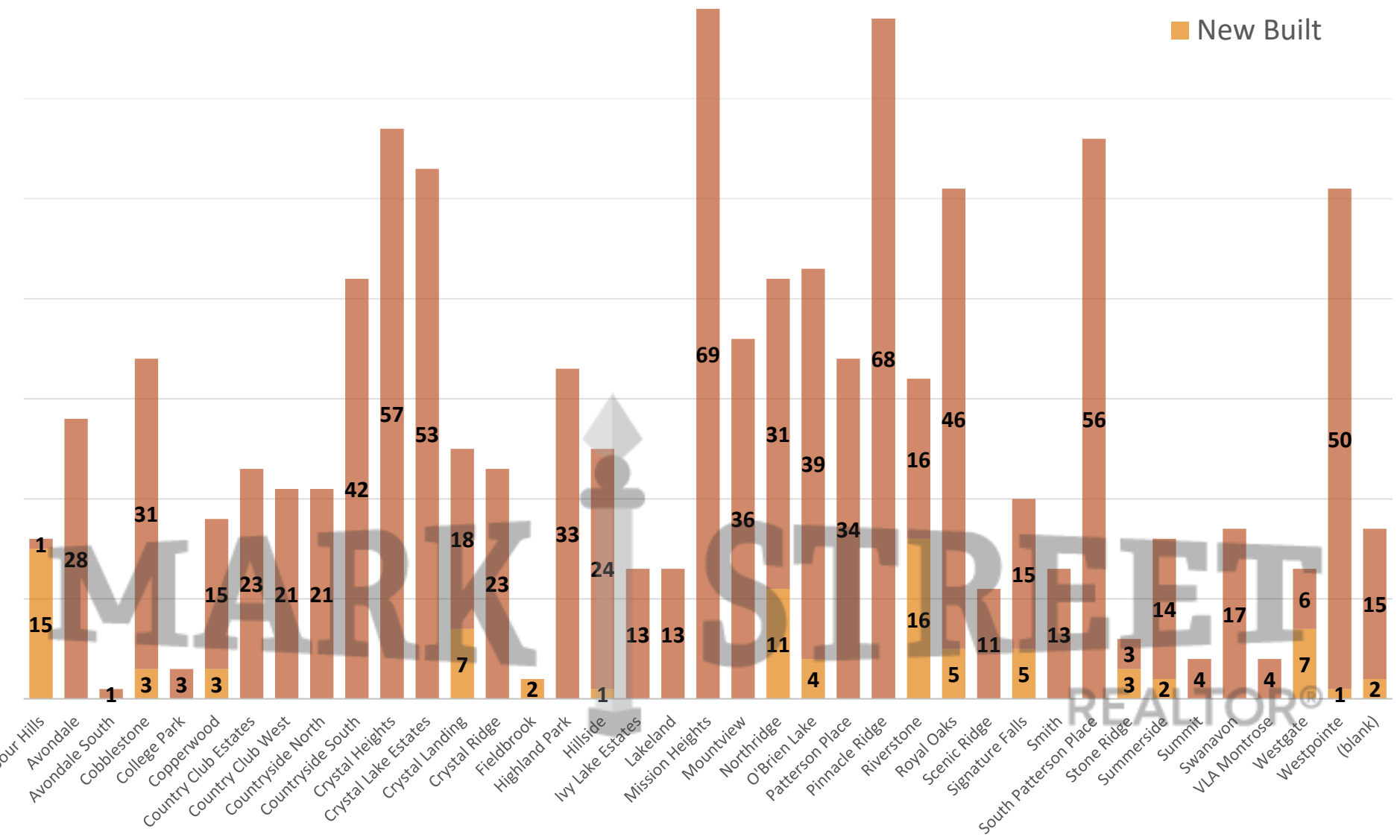
HOUSES SOLD IN 2020 WITH ANY % OF BASEMENT DEVELOPMENT



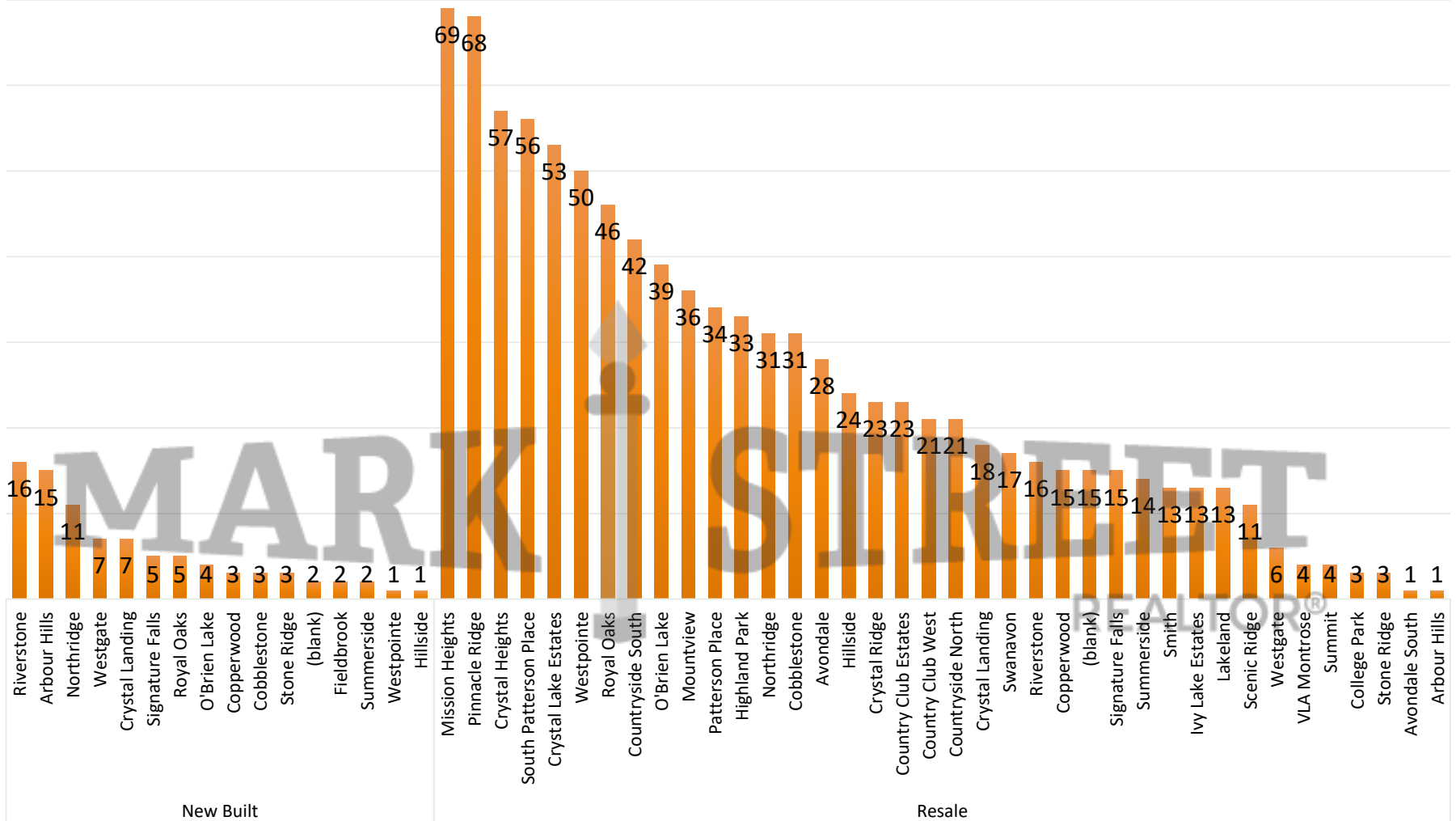
VOLUME OF HOUSE SALES IN EACH GP SUBDIVISION IN 2019 (JAN TO DEC 31)

Resale

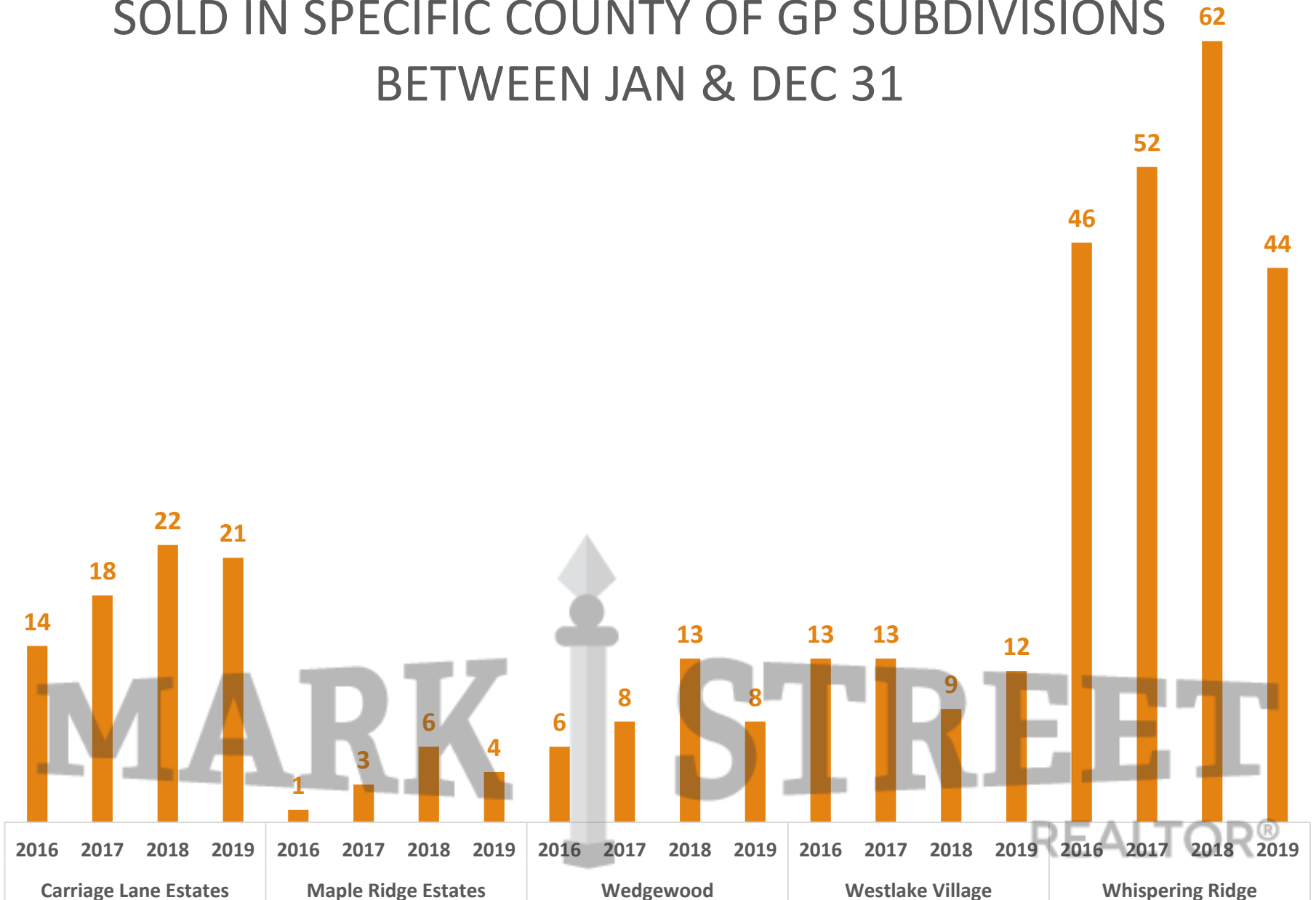
New Built



VOLUME OF NEW & RESALE HOUSE SALES IN EACH GP SUBDIVISION IN 2019 (JAN TO DEC 31) FROM HIGHEST TO LOWEST

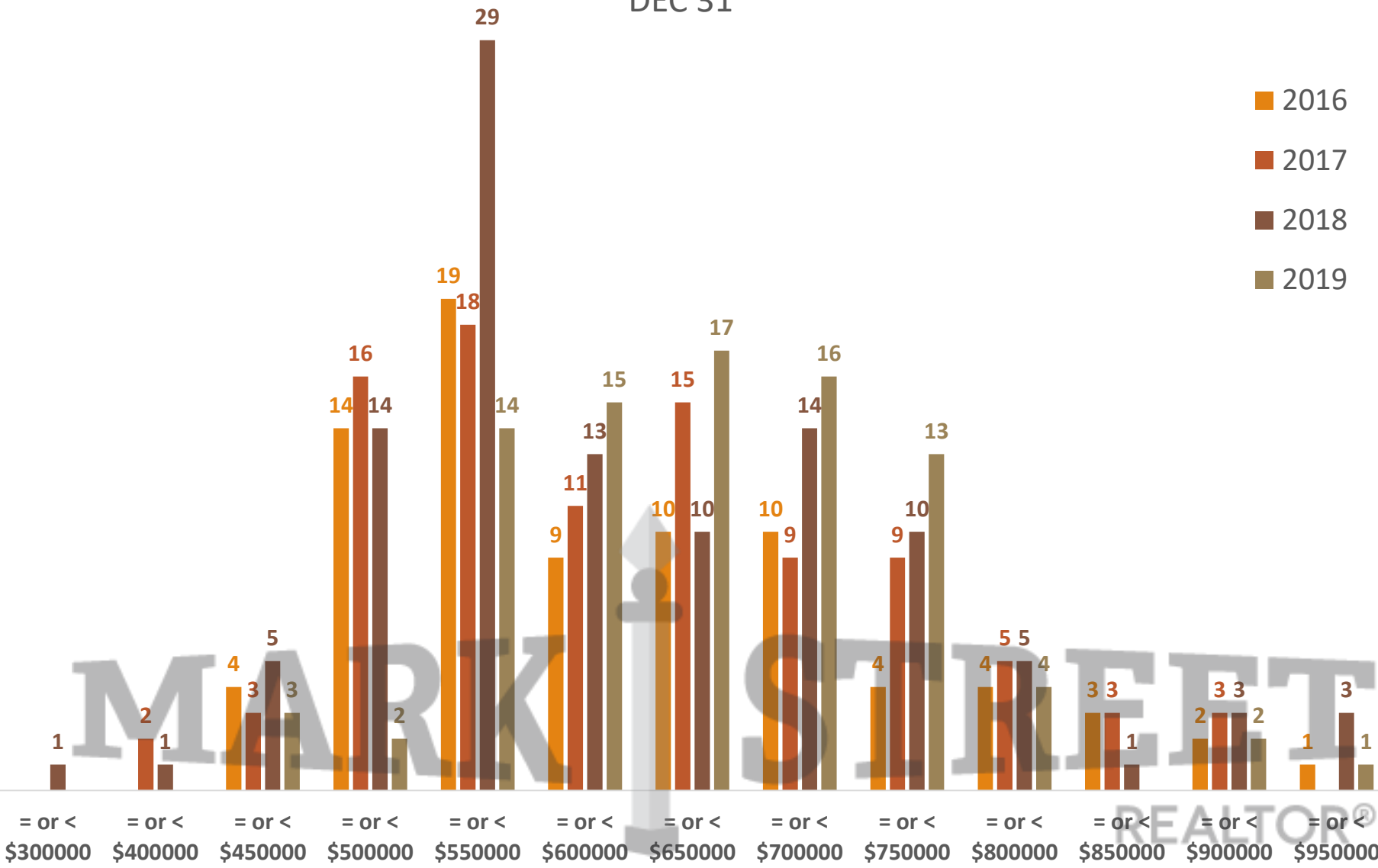


VOLUME OF NEW-BUILT AND RESALE HOUSES SOLD IN SPECIFIC COUNTY OF GP SUBDIVISIONS BETWEEN JAN & DEC 31



NO OF NEW & RESALE HOUSES THAT SOLD IN WESTLAKE, WHISPERING RIDGE, WEDGEWOOD, CARRIAGE LANE, MAPLE RIDGE BETWEEN JAN 1 & DEC 31

- 2016
- 2017
- 2018
- 2019



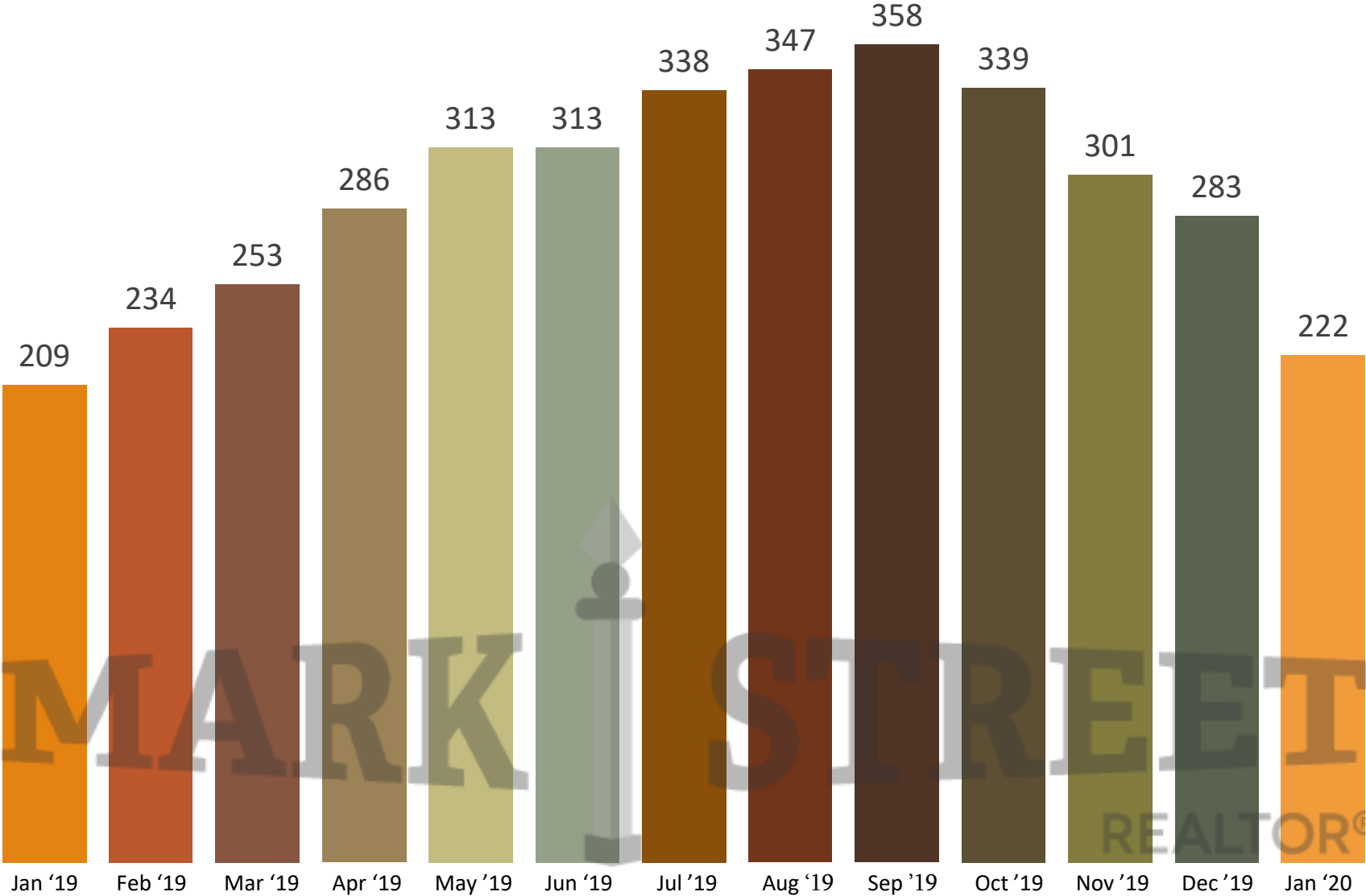
2019 (JAN TO DEC 31 REVIEW) CITY OF GRANDE PRAIRIE

ALL RESIDENTIAL TYPES

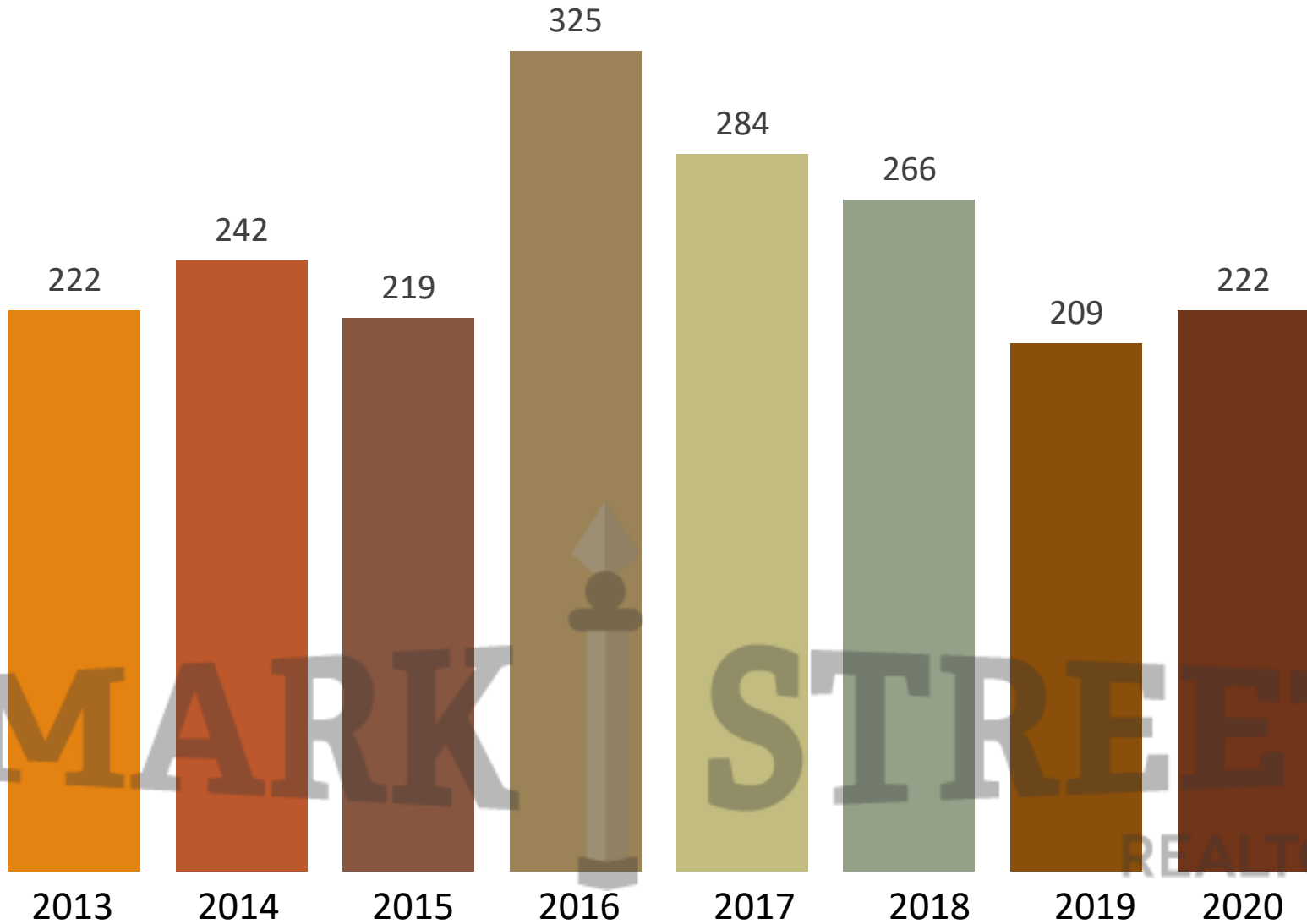
Pre-Owned market – comparing to new

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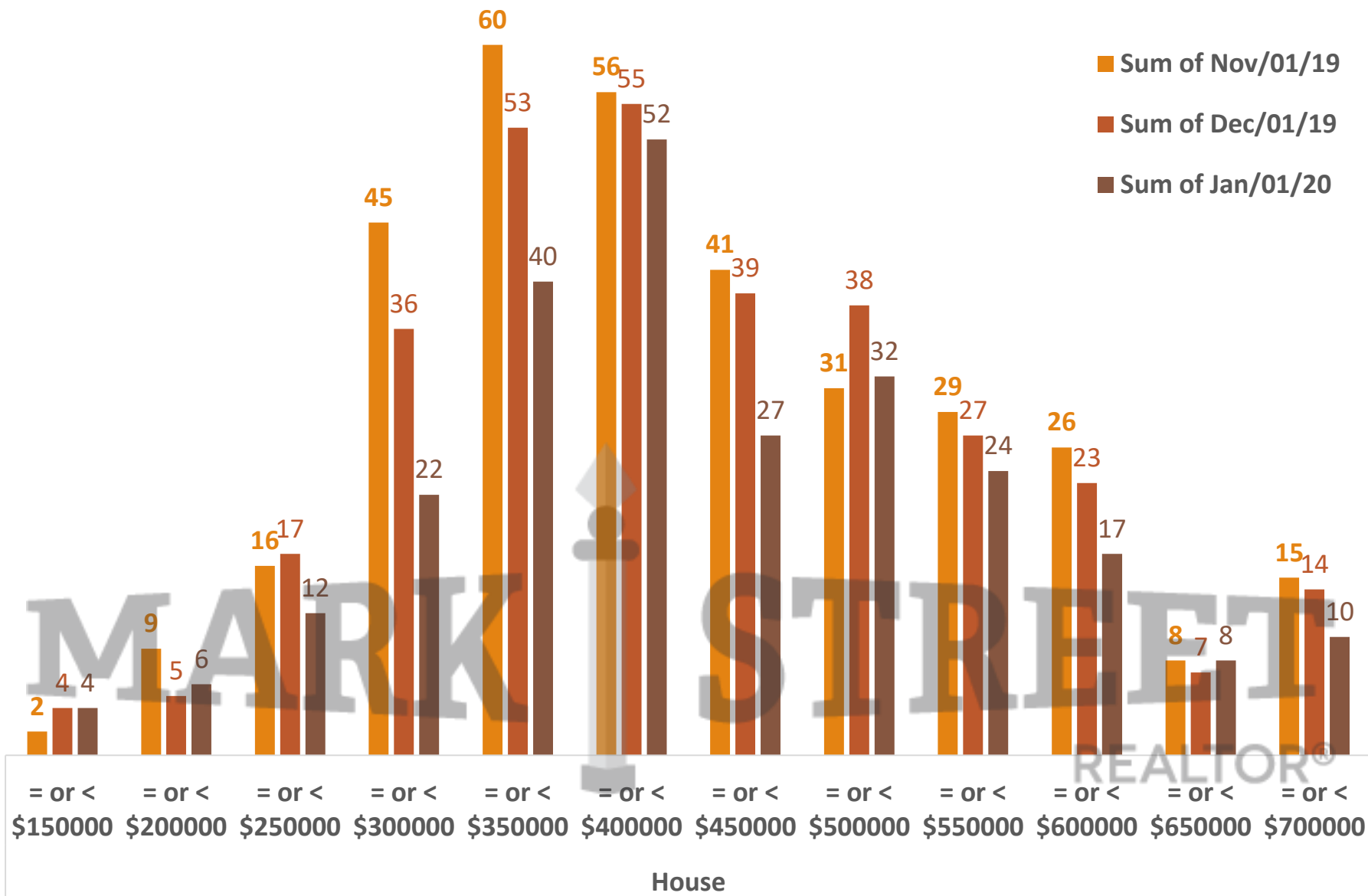
13 MONTHS OF CITY OF GP **HOUSE** INVENTORY UP TO JAN 1, 2020 NEW & RESALE COMBINED



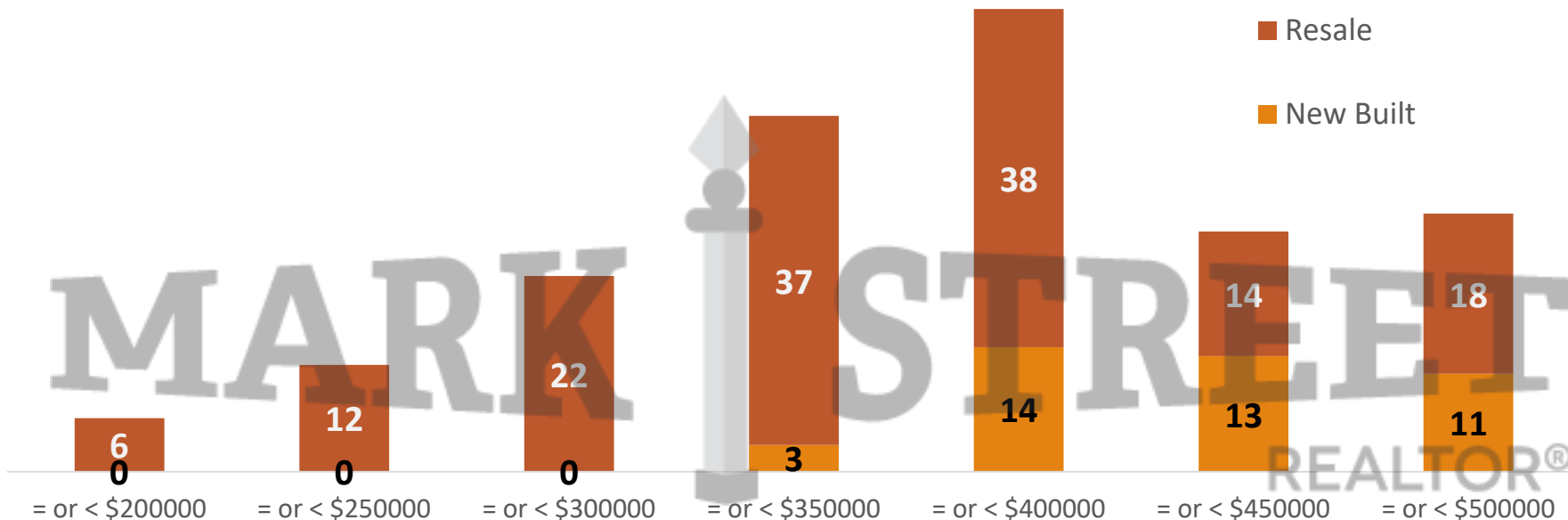
8 YEARS OF CITY OF GP **HOUSE** INVENTORY UP TO JAN 1, 2020
NEW & RESALE COMBINED



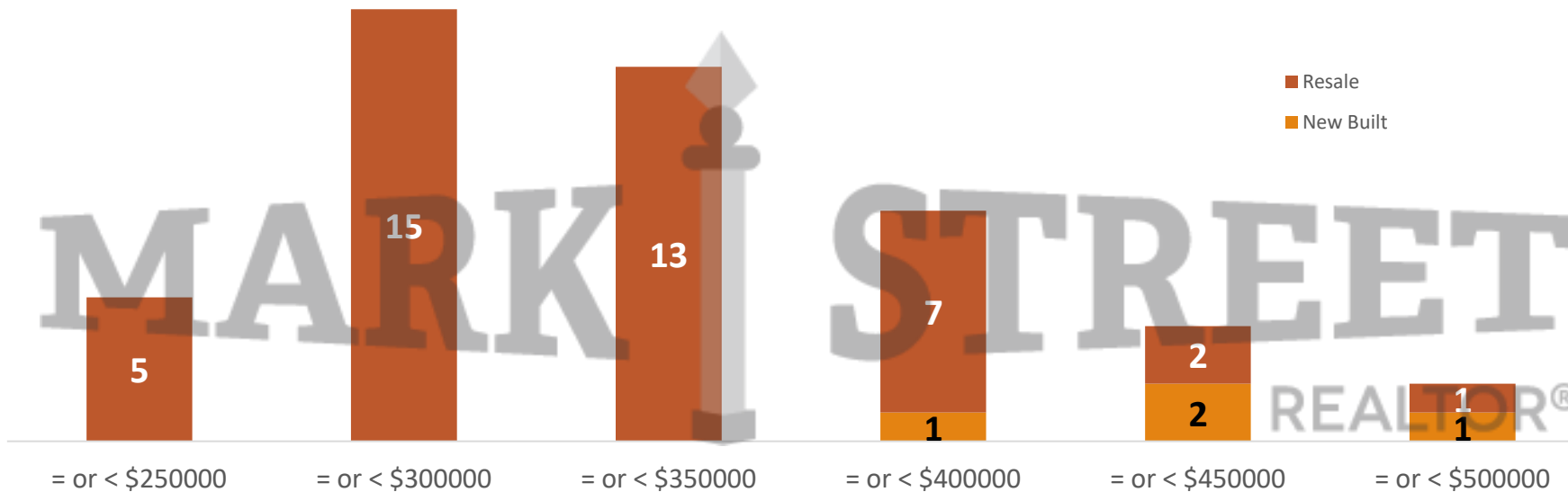
DEC, 2019 & TWO PRIOR MONTHS OF HISTORY OF HOUSE INVENTORY IN GP PER \$50K PRICE POINT (NEW & RESALE)



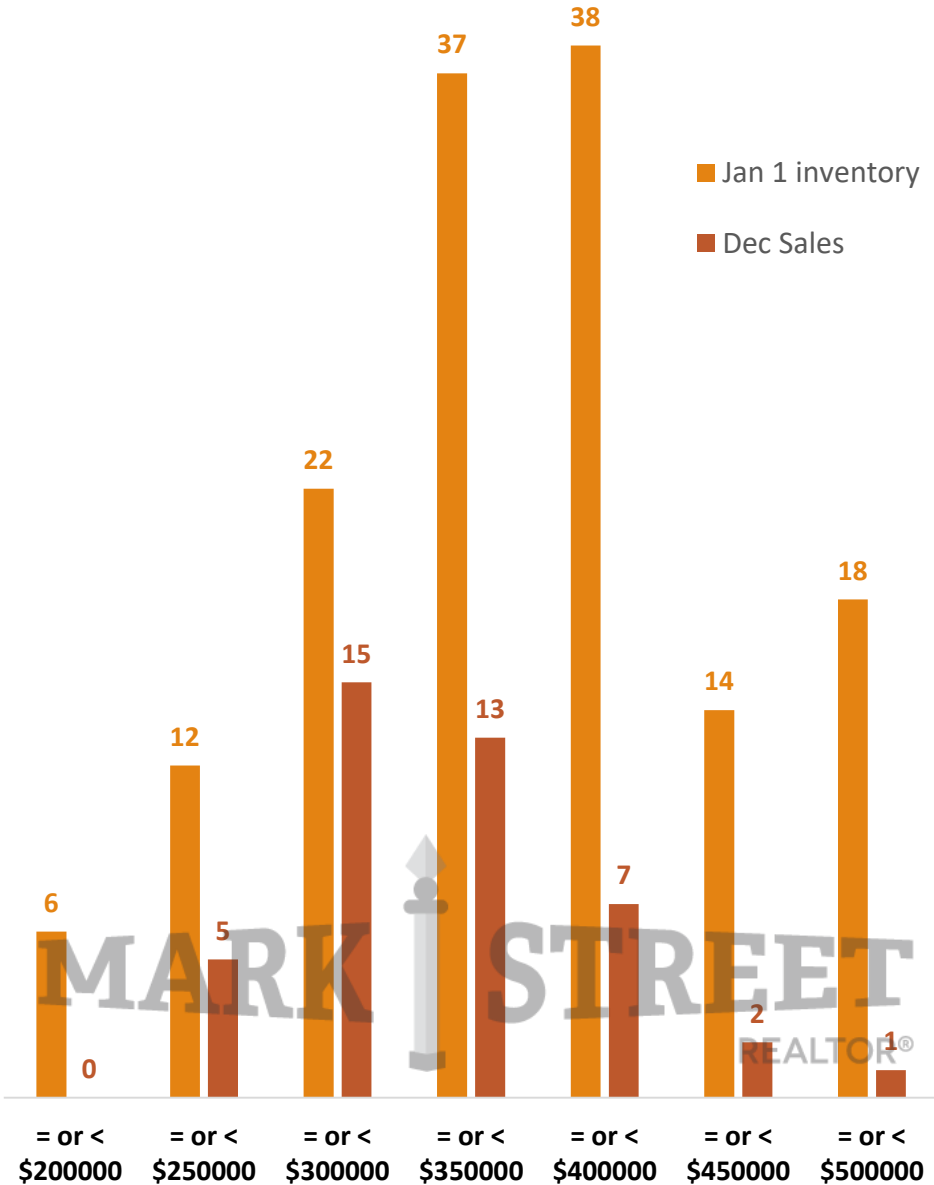
HOUSE INVENTORY AS OF JAN 1, 2019 IN GP



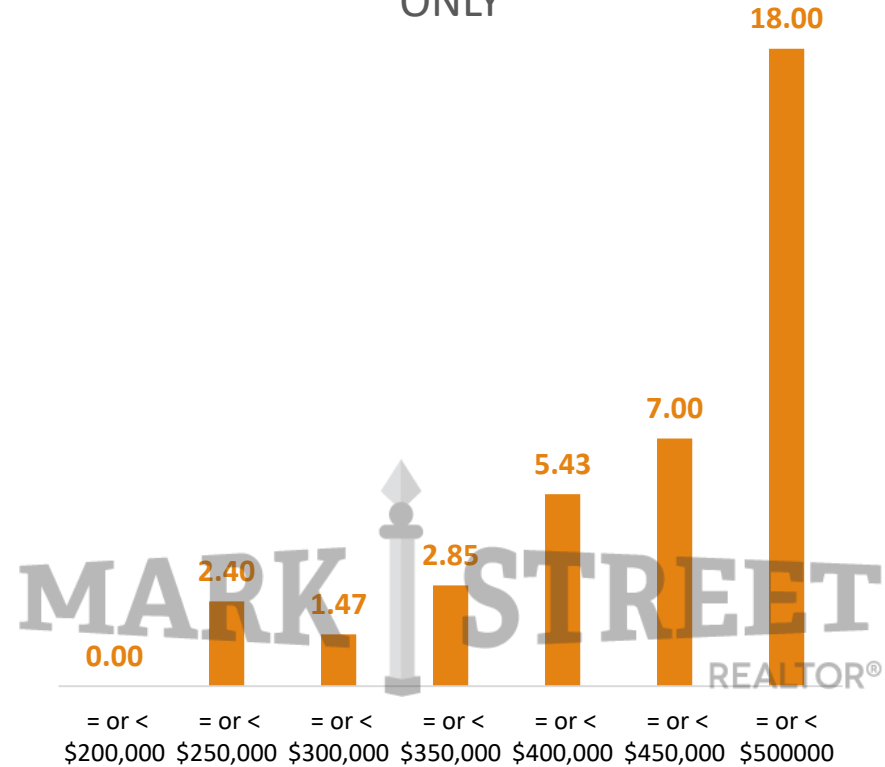
HOUSE SALES IN DEC 2019 IN GP



JAN 1 INVENTORY & DEC SALES IN GP
NEW & RESALE HOUSES COMBINED



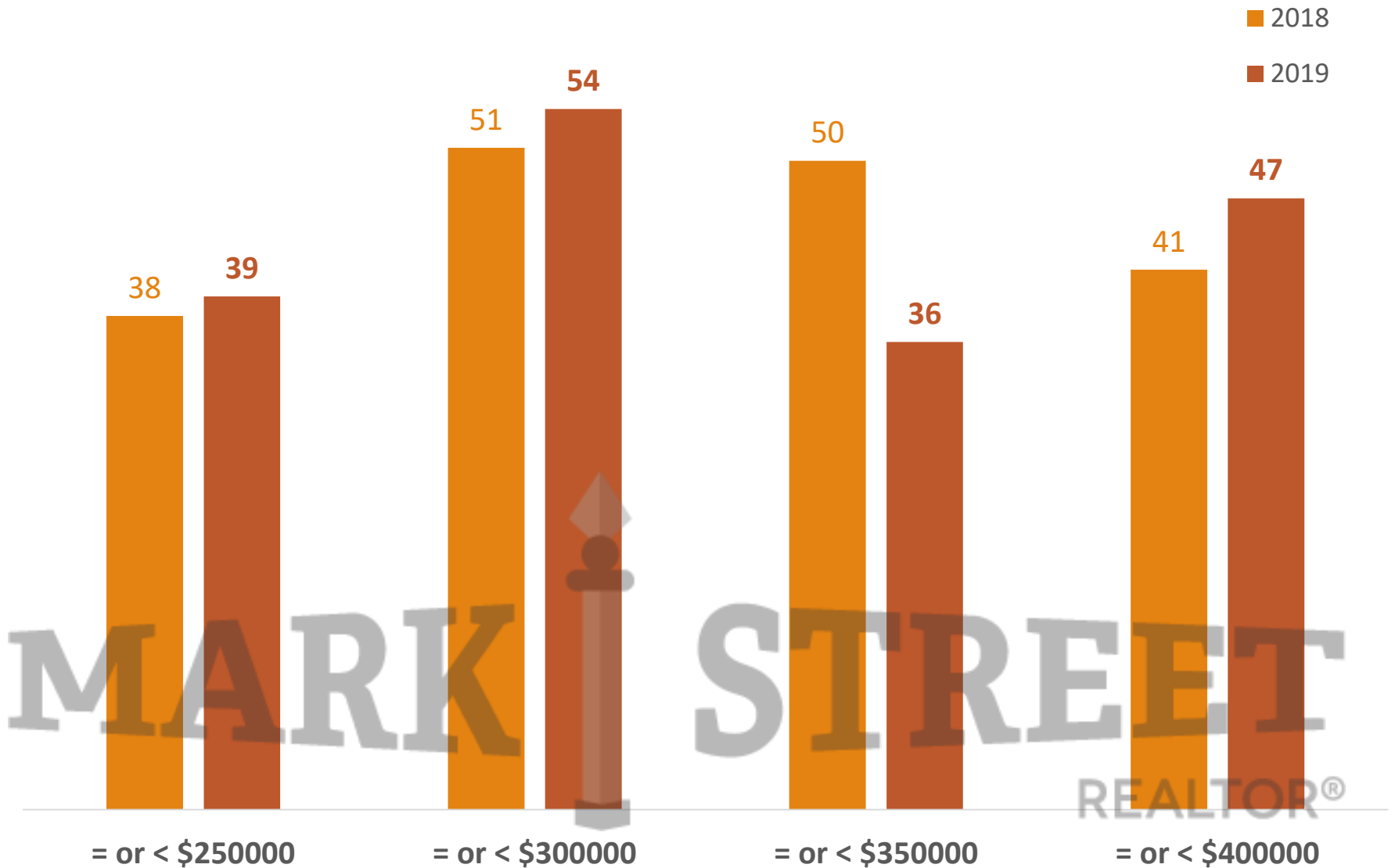
MONTHS OF INVENTORY USING
DEC 1 INVENTORY VS NOV SALES
NEW & RESALE HOUSES IN GP
ONLY



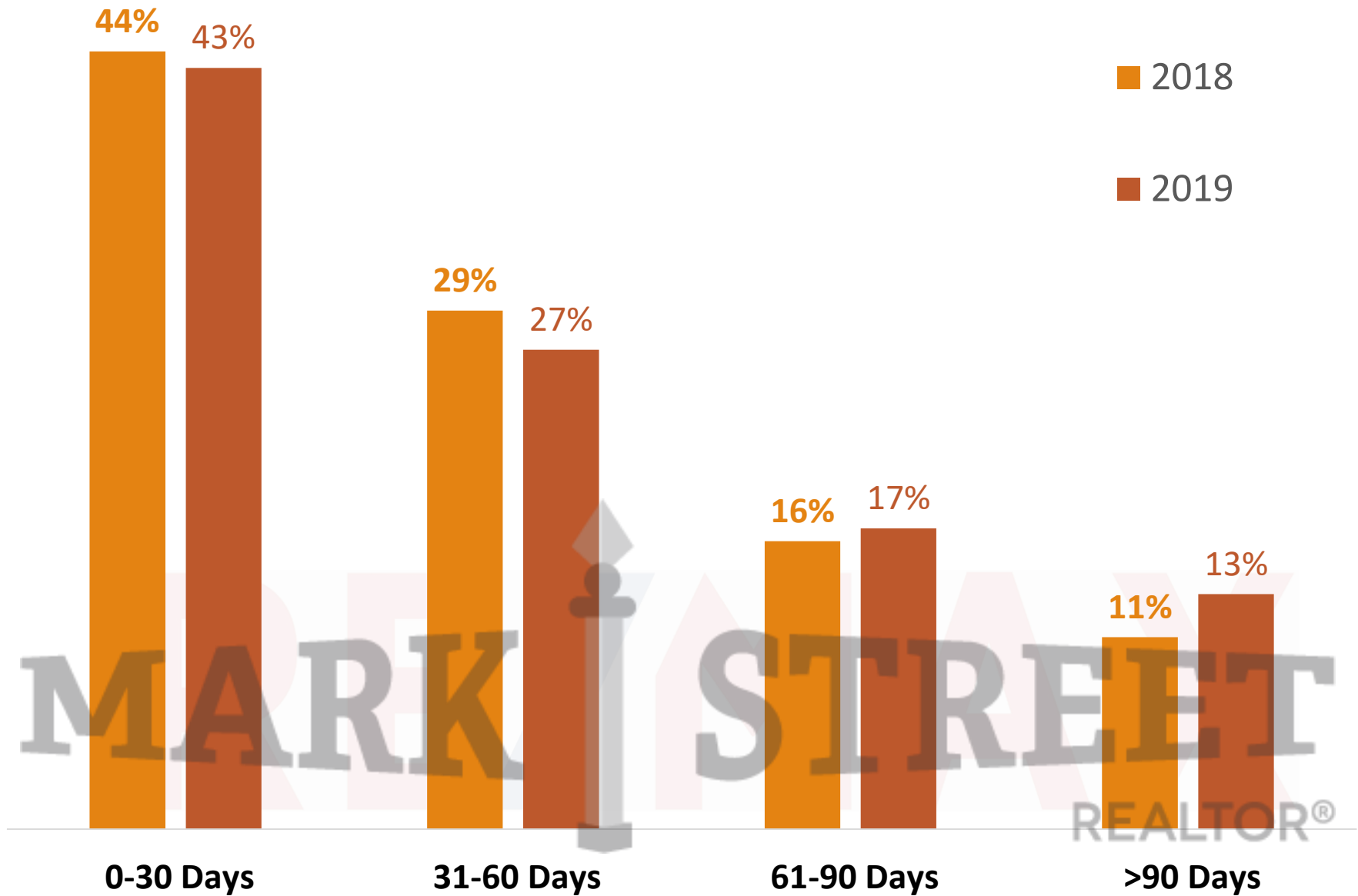
AVERAGE DAYS RESALE HOUSES IN THE CITY OF GP WERE ON THE MARKET BEFORE SELLING IN OCT, NOV, AND DEC



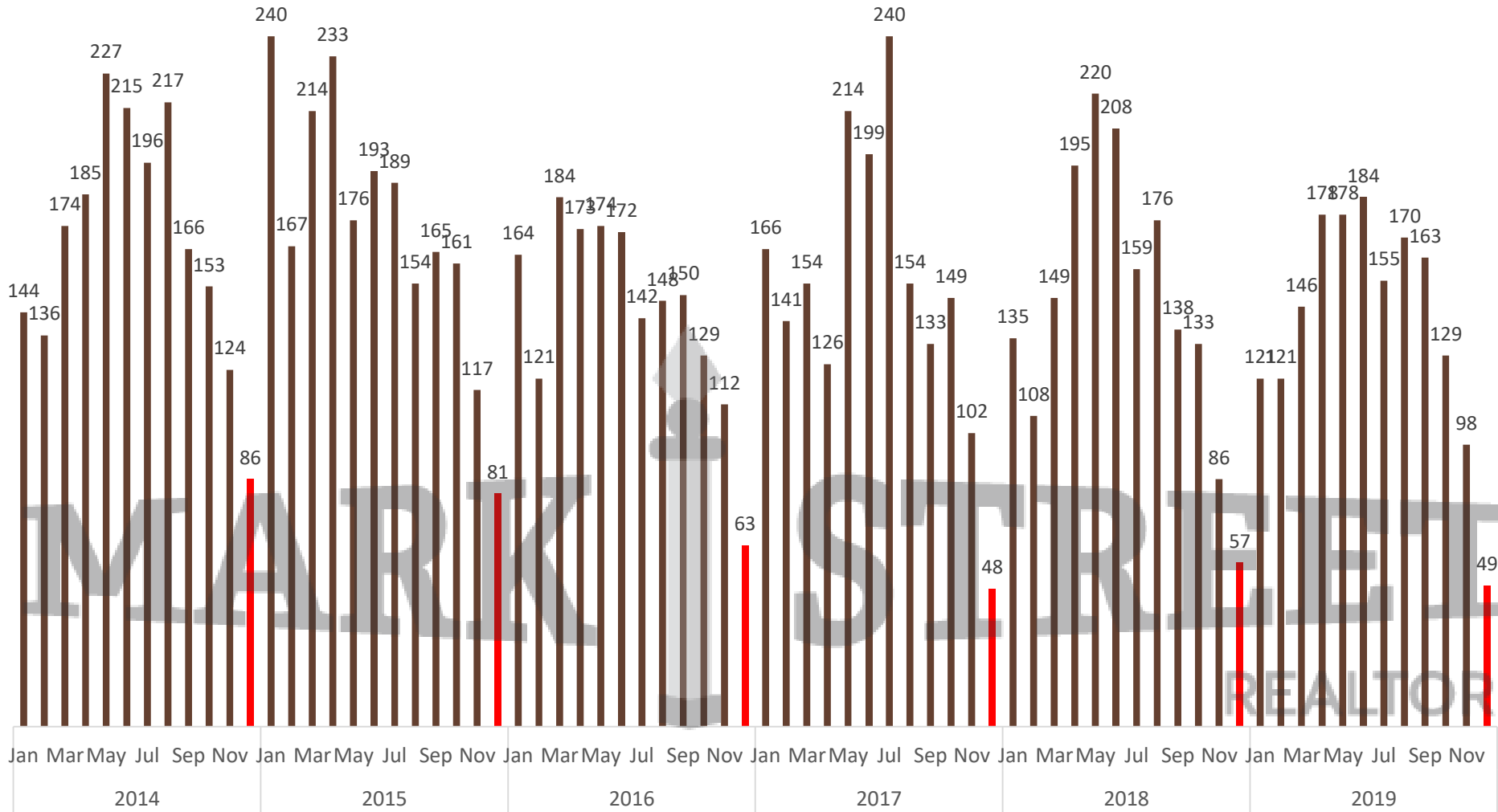
AVERAGE DAYS RESALE HOUSES IN GP WERE ON THE MARKET IN OCT, NOV, AND DEC FOR SPECIFIC PRICE GROUPS BEFORE SELLING



HOW LONG RESALE HOUSES WERE LISTED FOR BEFORE SELLING IN OCT, NOV, & DEC 2018 & 2019



WHAT YEAR AND MONTH HOUSES WERE LISTED IN GRANDE PRAIRIE NEW & RESALE



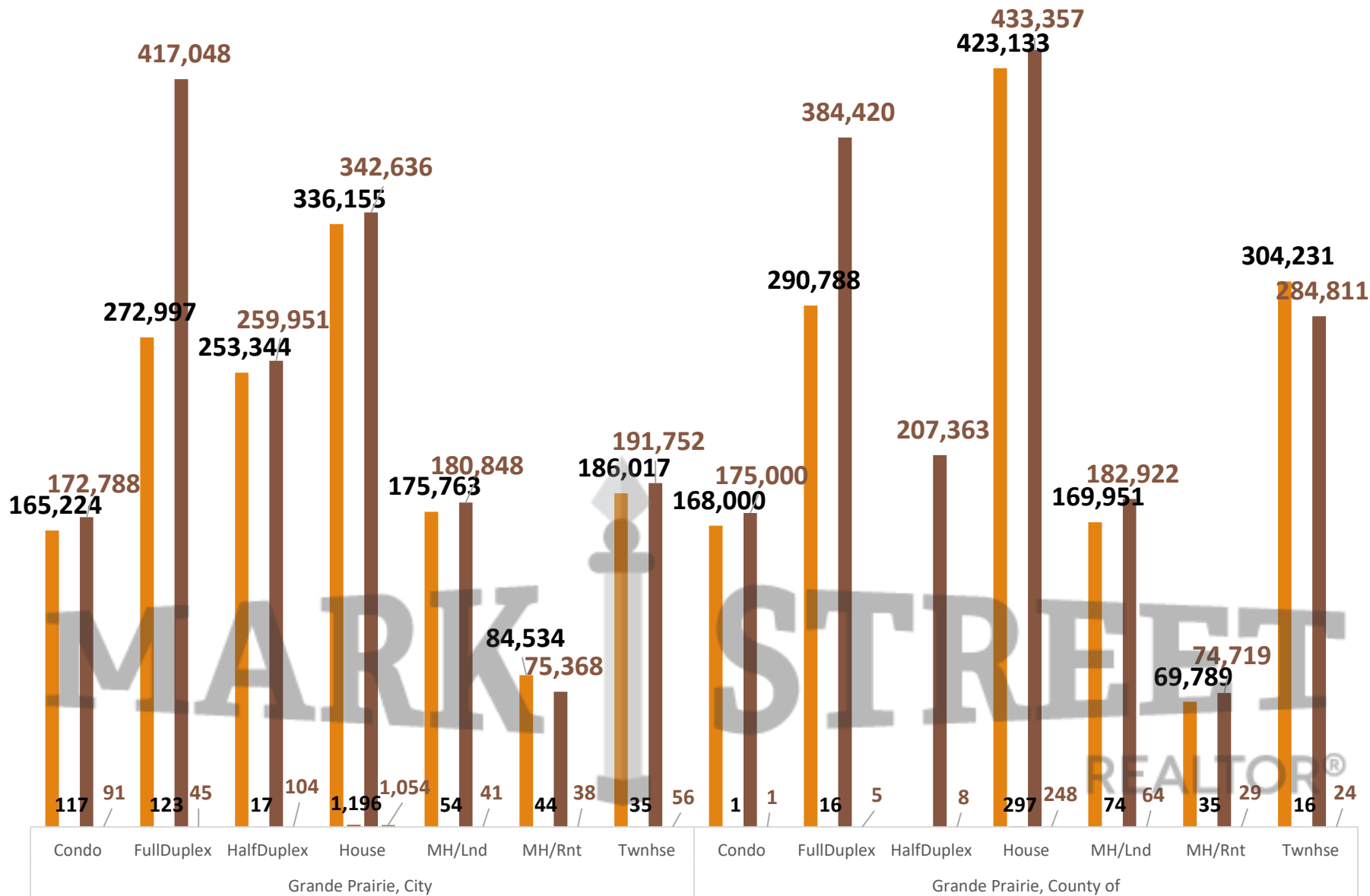
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2018 vs 2019; JAN 1 TO DEC 31 AVERAGE SELL PRICE OF HOUSES
(NEW & RESALE COMBINED)

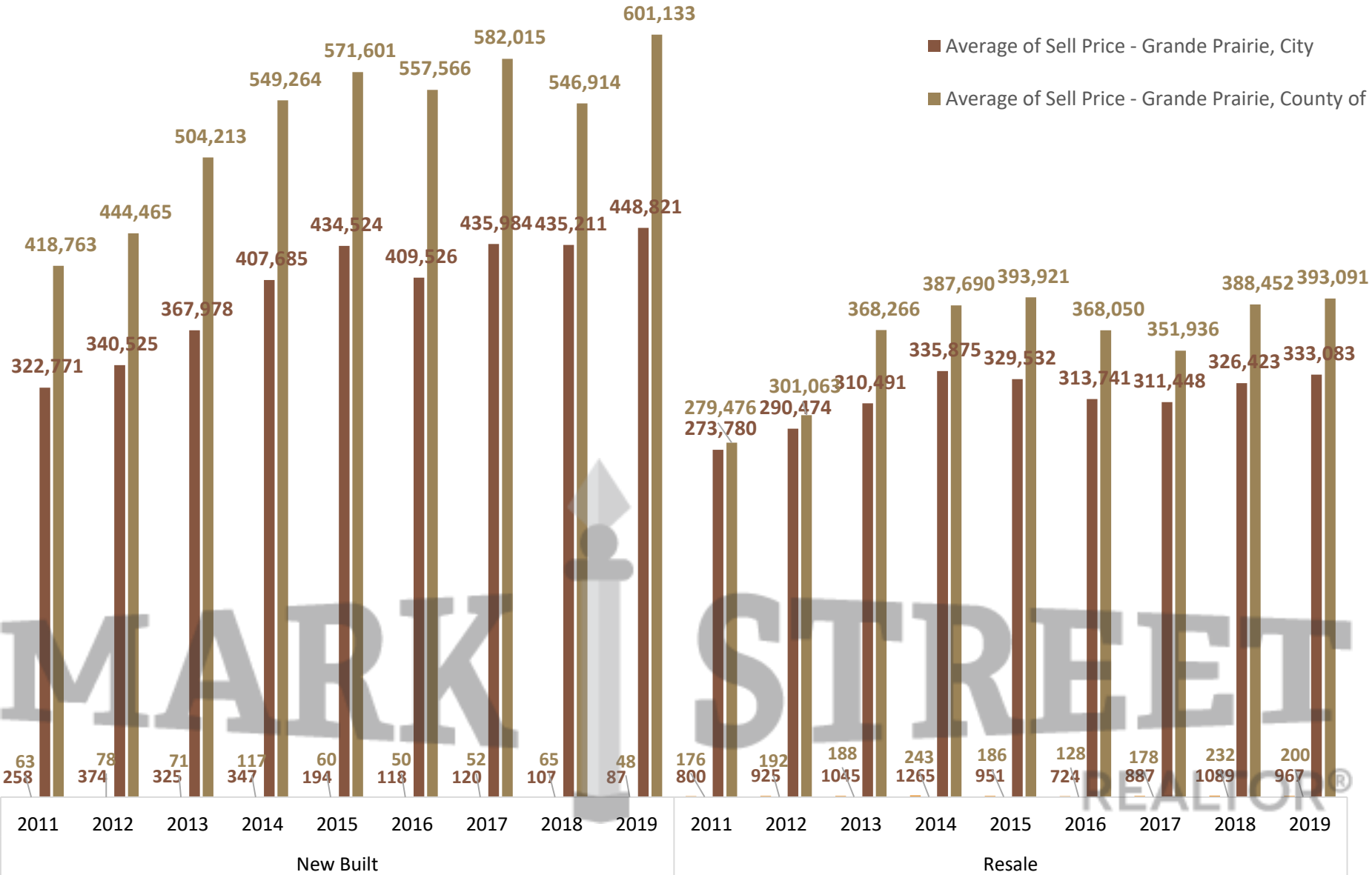


AVG VALUE OF ALL HOUSES (NEW & RESALE COMBINED) SOLD IN GP & THE COUNTY YEAR OVER YEAR SINCE 2005

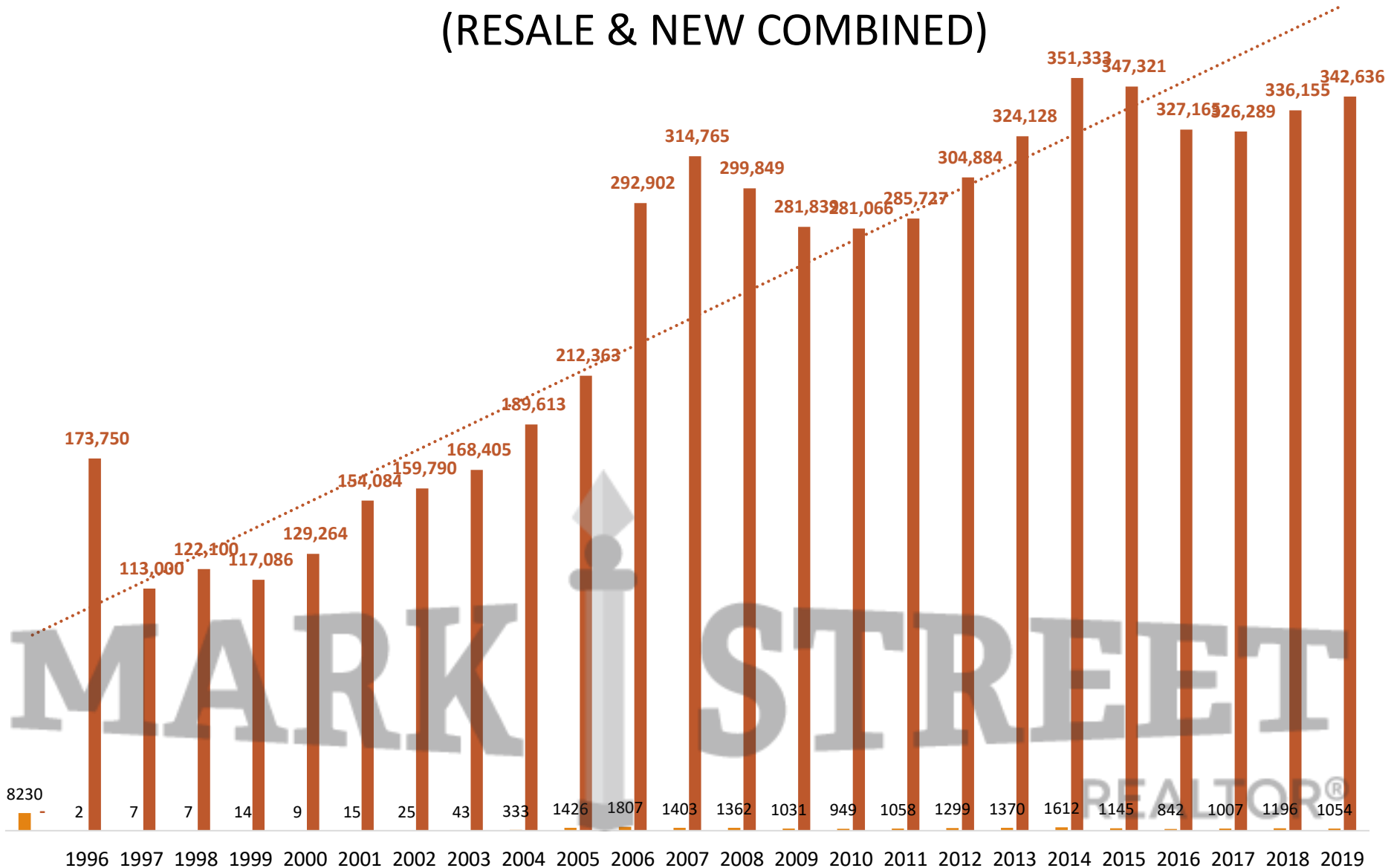


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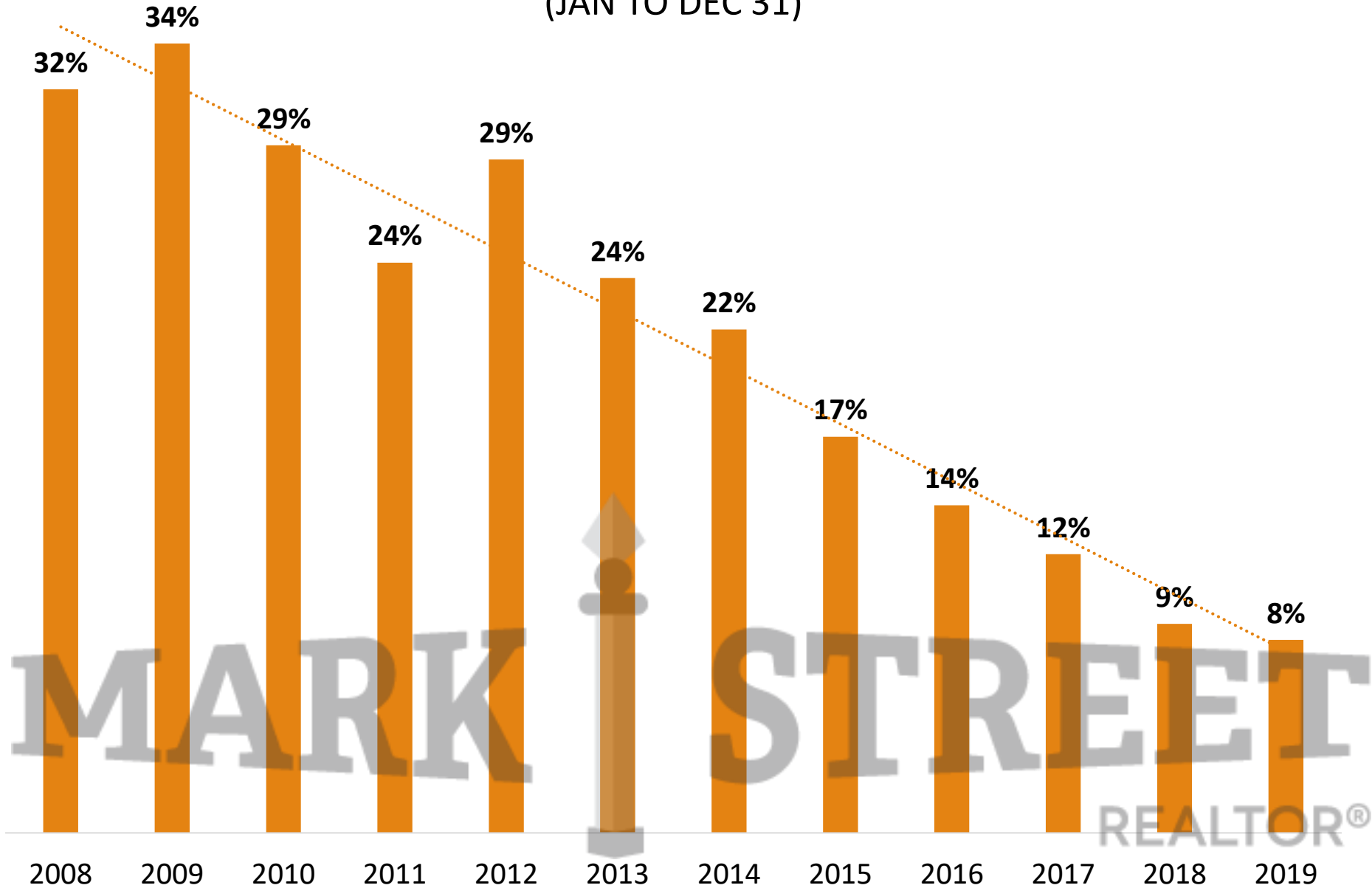
AVERAGE PRICE OF NEW & RESALE HOUSES IN GP & COUNTY OF GP BETWEEN 2011 & 2019



VOLUME & AVERAGE VALUE OF ALL HOUSES SOLD IN GP IN MATRIX UP TO 2019 (RESALE & NEW COMBINED)

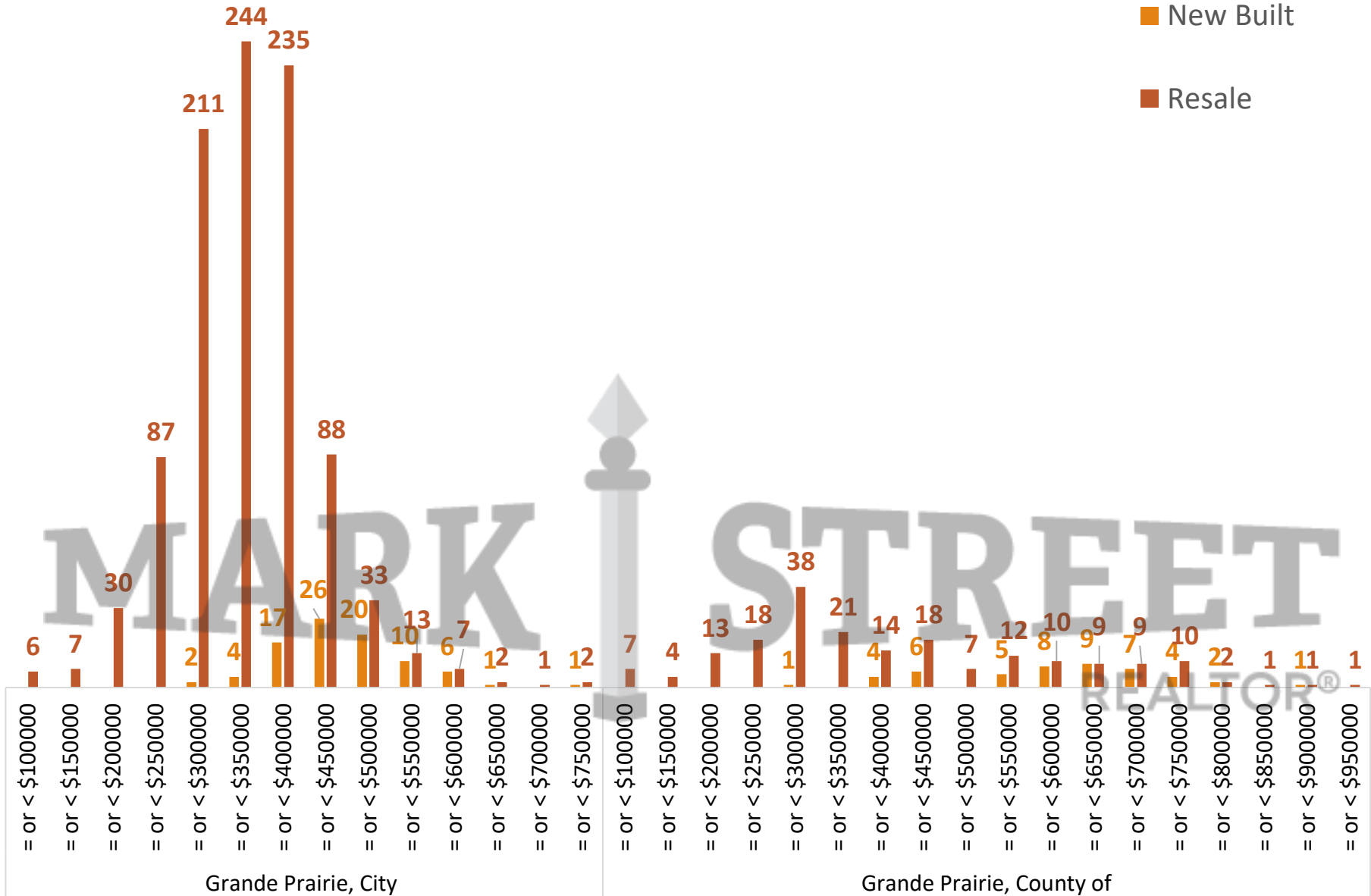


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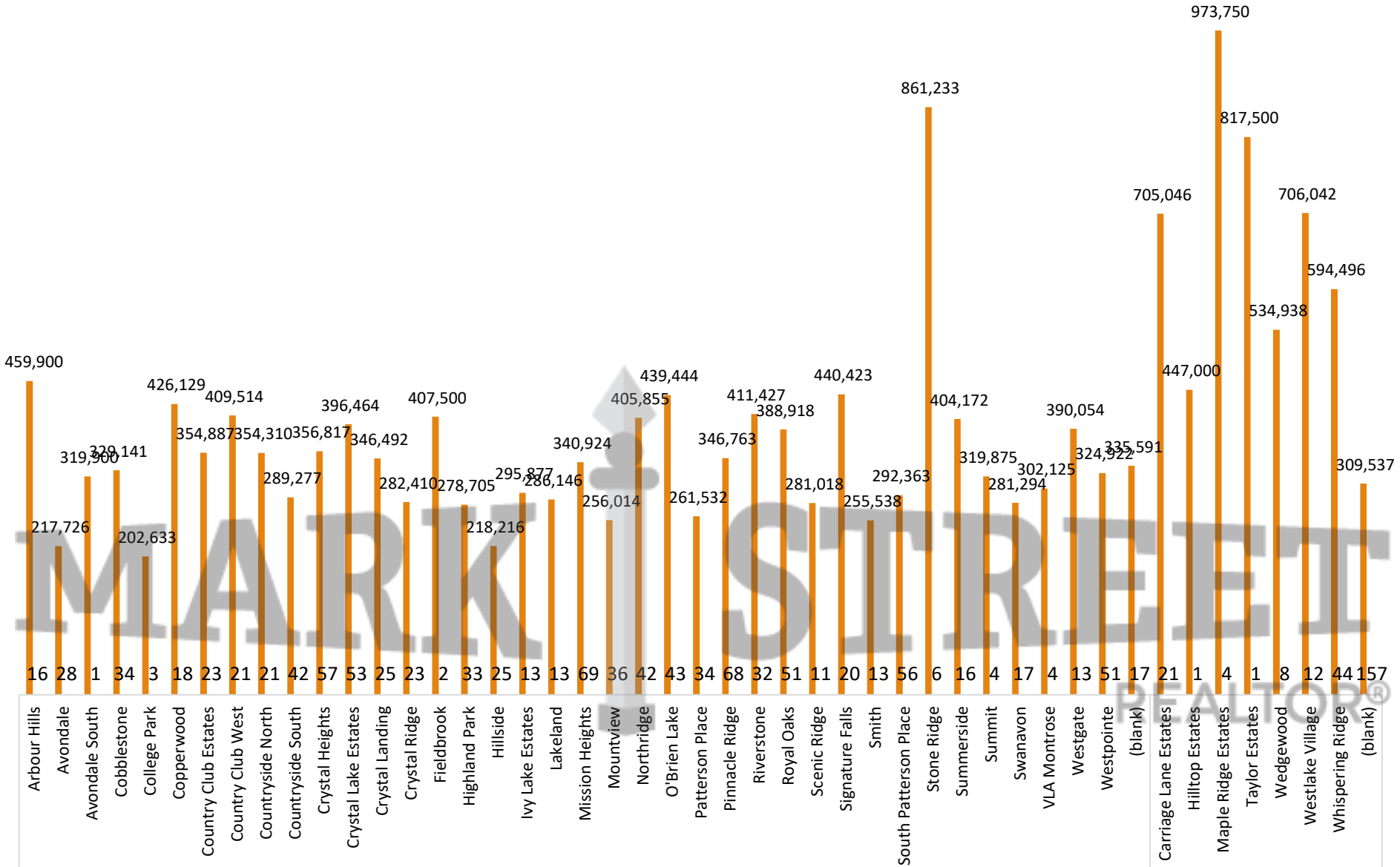


PRICE RANGES OF HOUSES SOLD BETWEEN JAN & DEC 31, 2019

■ New Built
■ Resale



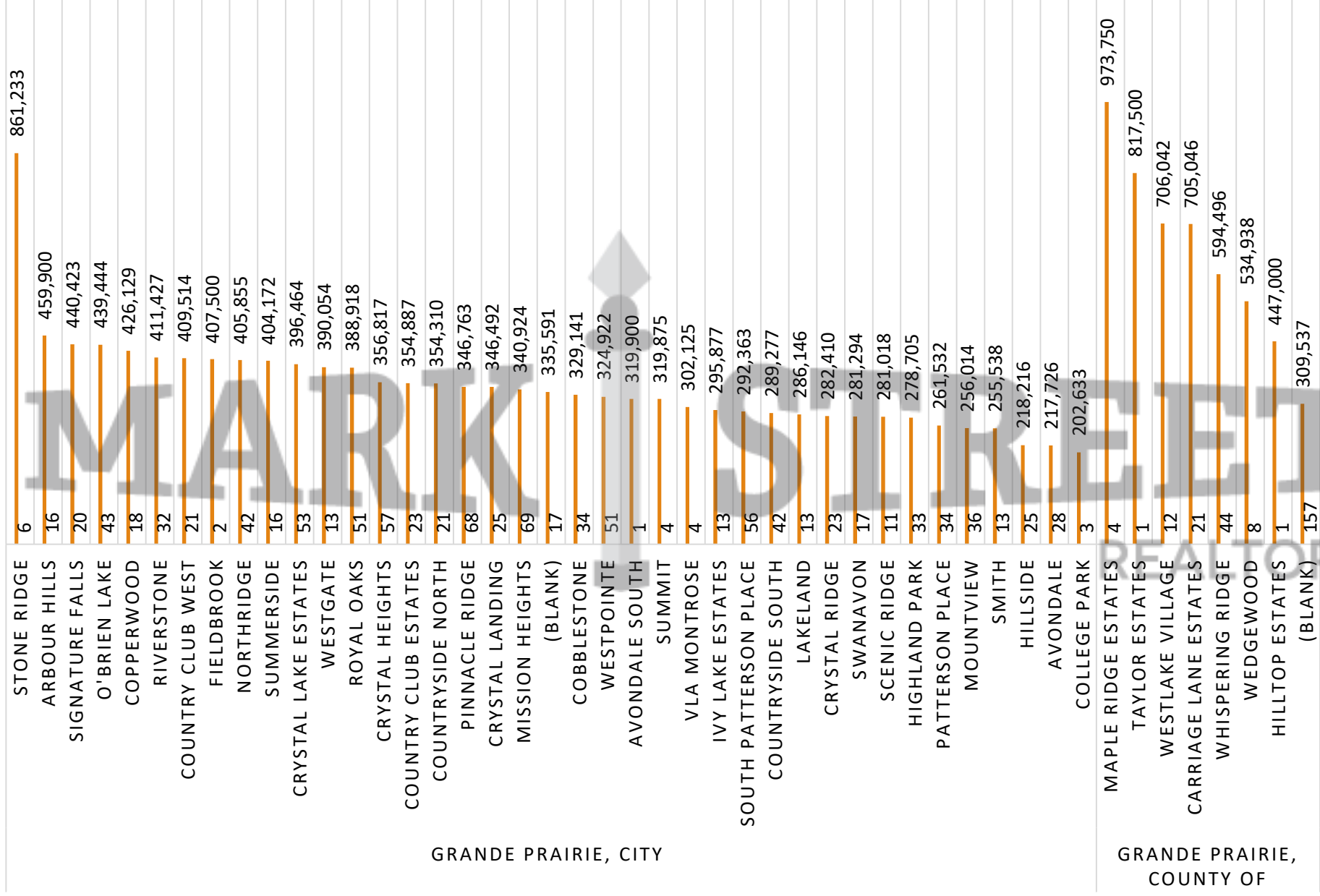
AVG VALUE OF HOUSES SOLD IN EACH SUBDIVISION IN JAN TO DEC 31, 2019



Grande Prairie, City

Grande Prairie, County of

AVG VALUE OF HOUSES SOLD IN EACH SUBDIVISION IN JAN TO DEC 31, 2019 (HIGHEST TO LOWEST)



GRANDE PRAIRIE, CITY

GRANDE PRAIRIE,
COUNTY OF

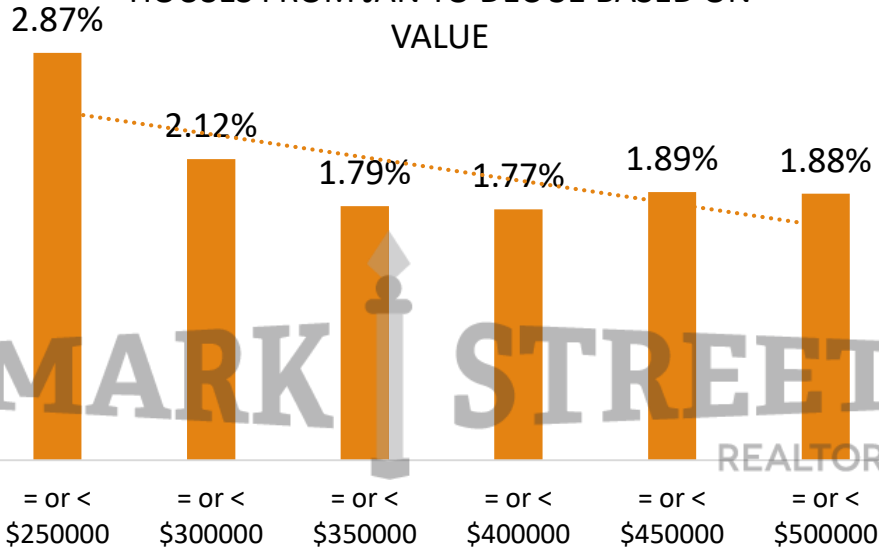
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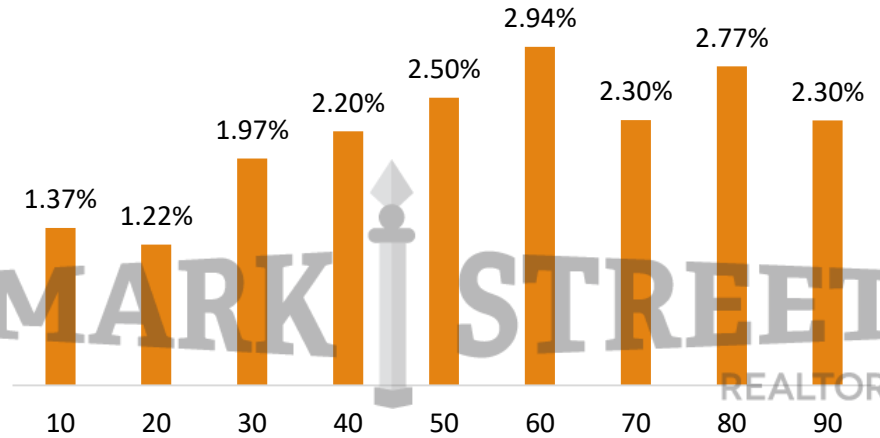
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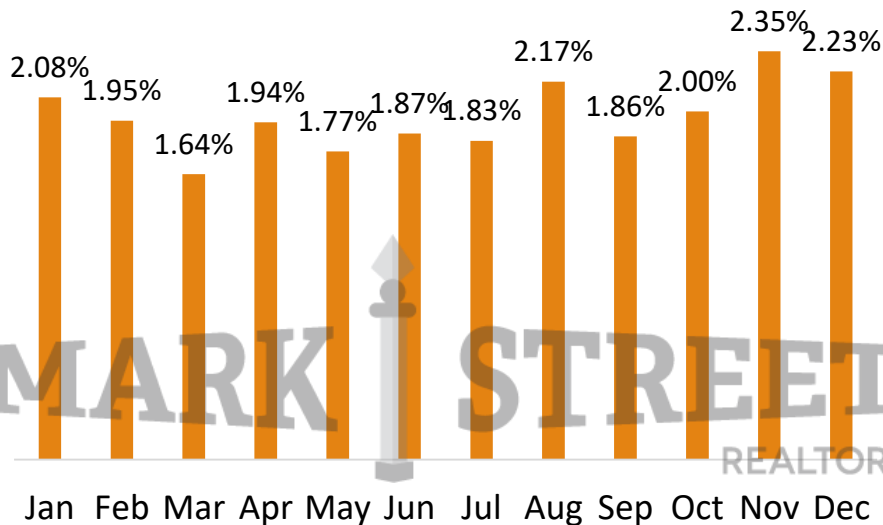
2019 LIST TO SELL DISCOUNT ON RESALE HOUSES FROM JAN TO DEC 31 BASED ON VALUE



2019 LIST TO SELL DISCOUNT ON RESALE HOUSES FROM JAN TO DEC 31 BASED ON DAYS ON MARKET



LIST TO SELL DISCOUNT ON RESALE HOUSES BETWEEN 200 & 500K BASED ON MONTH OF SALE



LIST TO SELL DISCOUNT ON RESALE HOUSES BETWEEN 200 & 500K BASED ON YEAR OF SALE

